

UITNODIGING

U word hartlik uitgenooi na die
Algemene Jaarvergadering van SSK
te Swellendam op Vrydag, 22 Julie 2011
om 10h00 in die Gemeenskapsaal. Ligte
verserings sal vanaf 09h30 bedien word.
U word genooi om na afloop van die
vergadering saam met ons middagete
te nuttig.

INVITATION

You are cordially invited to the Annual
General Meeting of SSK at Swellendam
to be held on Friday, 22 July 2011 at
10h00 in the Community Hall. Light
refreshments will be served from 09h30.
You are invited to join us for lunch after
the meeting.

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ALGEMENE JAARVERGADERING: KENNISGEWING AAN LEDE ANNUAL GENERAL MEETING: NOTICE TO MEMBERS

Kennis geskied hiermee dat die Algemene Jaarvergadering van SSK op Vrydag, 22 Julie 2011 om 10h00 in die Gemeenskapsaal, Swellendam gehou sal word.

Notice is hereby given that the Annual General Meeting of SSK will be held on Friday, 22 July 2011 at 10h00 in the Community Hall, Swellendam.

SAKELYS / AGENDA

- 1 Opening
- 2 Verwelkoming deur Voorsitter / Welcome by Chairperson
- 3 Konstituering / Constitution
- 4 Roubeklag / Motion of Condolence
- 5 Goedkeuring van Notule van die Algemene Jaarvergadering 2010
Approval of the Minutes of the Annual General Meeting 2010
- 6 Behandeling en goedkeuring van Finansiële State
Consideration and adoption of Financial Statements
- 7 Aanstelling van Ouditeure / Appointment of Auditors
- 8 Verkiesing van Direkteure / Election of Directors
- 9 Bespreking van Algemene Sake / Discussion of General Matters
- 10 Spesiale Besluite / Special Resolutions



D F JORDAAN

Sekretaris / Secretary

KOÖPERASIEBESONDERHEDE / DETAILS OF THE CO-OPERATIVE

Raad van Direkteure / Board of Directors

P Z Lourens – Voorsitter / Chairperson

D H van Papendorp – Ondervoorsitter / Vice-Chairperson

J N de Kock

M C Dippenaar

A du T Streicher

W P Jacobs

M J Odendaal

A J Steyn

H J Steyn

P S Uys

S L Uys

Bestuur / Management

E J Pelser – Hoofbestuurder en Hoof Uitvoerende Beampte

– General Manager and Chief Executive Officer

D F Jordaan – Hoofbestuurder – Administrasie en Finansies

– General Manager – Administration and Finance

C H de Beer – Hoofbestuurder – Bedrywe

– General Manager – Operations

Sekretaris / Secretary

D F Jordaan

Geregistreeerde Adres / Registered Address

Voortrekstraat 34 / 34 Voortrek Street

Swellendam

6740

Posadres / Postal Address

Posbus 12 / P.O. Box 12

Swellendam

6740

Ouditeure / Auditors

PricewaterhouseCoopers Ing/Inc

Posbus 62 / P.O. Box 62

Worcester

6849

Bankiers / Bankers

Eerste Nasionale Bank / First National Bank

Voortrekstraat 33 / 33 Voortrek Street

Swellendam

6740

SENTRAAL-SUID KOÖPERASIE BEPERK en sy filiale

VERKLARING VAN VERANTWOORDELIKHEDE DEUR DIE RAAD VAN DIREKTEURE

Die direkteure is verantwoordelik vir die instandhouding van toereikende rekeningkundige rekords en die voorbereiding, integriteit en redelike aanbieding van die finansiële state en groepfinansiële state van Sentraal-Suid Koöperasie Beperk. Die finansiële state en groepfinansiële state is opgestel in ooreenstemming met 'South African Statements of Generally Accepted Accounting Practice' en op die wyse soos deur die Koöperasiewet vereis en sluit bedrae in wat op die oordeel en ramings van bestuur gegrond is. Die finansiële state en groepfinansiële state is gegrond op toepaslike rekeningkundige beleid wat in ooreenstemming met dié van die vorige jaar is, tensy anders aangedui.

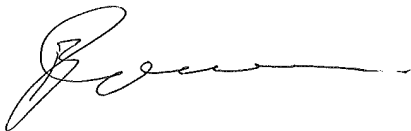
Die direkteure is ook uiteindelik verantwoordelik vir die groep se stelsel van interne finansiële beheer. Hierdie kontroles is ontwerp om redelike, maar nie absolute gerusstelling te bied oor die betroubaarheid van die finansiële state en groepfinansiële state, die toereikende beskerming en verantwoording van bates, en om verliese te voorkom en op te spoor. Geen aangeleenthede het onder die aandag van die direkteure gekom wat 'n wesenlike ineenstorting in die funksionering van hierdie kontroles, prosedures en stelsels gedurende die jaar onder oorsig aandui nie.

Die lopende-saak grondslag is met die opstel van die finansiële state en groepfinansiële state gevolg. Die direkteure het geen rede om te glo dat die groep nie in die afsienbare toekoms 'n lopende saak sal wees nie, gegrond op vooruitskattings en beskikbare kontant- en finansieringsbronne.

Die finansiële state en groepfinansiële state is geouditeer deur die onafhanklike ouditeure, PricewaterhouseCoopers Ingelyf, wat onbeperkte toegang gegee is tot alle finansiële rekords en verwante data, met inbegrip van notules van alle lede-, direksie- en direksiekomiteevergaderings. Die direkteure meen dat alle verklarings wat gedurende hul audit aan die onafhanklike ouditeure gemaak is, geldig en toepaslik was.

PricewaterhouseCoopers Ing se ouditeursverslag word aangebied op bladsy 6.

Die finansiëlestate en groep finansiële state soos uiteengesit op bladsye 10 tot 21 is deur die direkteure goedgekeur:



PZ Lourens – Voorsitter



D H van Papendorp – Ondervoorsitter

Goedkeuring van finansiële state

Die finansiële state soos uiteengesit op bladsye 10 tot 21 word hiermee in terme van Artikel 48 van die Koöperasiewet, 2005, deur die algemene jaarvergadering goedgekeur en deur die voorsitter onderteken ter bevestiging daarvan.

Voorsitter – Swellendam 22 Julie 2011

SENTRAAL-SUID CO-OPERATIVE LIMITED and its subsidiaries

STATEMENT OF RESPONSIBILITIES BY THE BOARD OF DIRECTORS

The directors are responsible for the maintenance of sufficient accounting records and the preparation, integrity and fair presentation of the financial statements and group financial statements of Sentraal-Suid Co-operative Limited. The financial statements and group financial statements have been prepared in accordance with South African Statements of Generally Accepted Accounting Practice and in the manner required by the Co-operatives Act, and include amounts that are based on management's judgement and estimates. The financial statements and group financial statements are based on appropriate accounting policy in accordance with that of the previous year, unless otherwise specified.

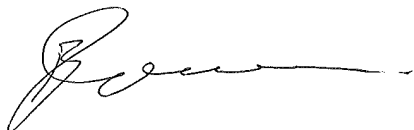
The directors are also ultimately responsible for the group's system of internal financial controls. These controls are designed to give reasonable, but not absolute, reassurance regarding the reliability of the financial statements and group financial statements, adequate protection of and accountability for assets, and the prevention and detection of losses. No matters came to the attention of the directors to indicate a significant collapse in the functioning of these controls, procedures and systems during the year under review.

The going concern basis has been adopted in the preparation of the financial statements and group financial statements. Based on forecasting and available cash and financing sources, the directors have no reason to believe that the group will not be a going concern in the foreseeable future.

The financial statements and group financial statements have been audited by the independent auditors, PricewaterhouseCoopers Incorporated, who were given unrestricted access to all financial records and related data, including minutes of all meetings of shareholders, the board and board committees. The directors believe all representations made to the independent auditors during the audit were valid and appropriate.

The audit report of PricewaterhouseCoopers Inc is presented on page 8.

The financial statements and group financial statements, as presented on pages 10 to 21, have been approved by the board of directors.



PZ Lourens – Chairperson



D H van Papendorp – Vice-Chairperson

The financial statements as presented on pages 10 to 21, is herewith approved in terms of section 48 of the Co-operatives Act 2005 by the annual general meeting and signed by the chairman as confirmation thereof.

Chairman – Swellendam 22 July 2011

VERSLAG VAN DIE ONAFHANKLIKE OUDITEUR OOR DIE OPGESOMDE GEKONSOLIDEERDE FINANSIËLE STATE AAN DIE LEDE VAN SENTRAAL-SUID KOÖPERASIE BEPERK

Die bygaande opgesomde groepsfinansiële state, wat bestaan uit die opgesomde gekonsolideerde staat van finansiële posisie soos op 28 Februarie 2011, en opgesomde gekonsolideerde state van omvattende inkomste en kontantvloeie vir die jaar wat op daardie datum geëindig het, is opgestel vanuit die geouditeerde gekonsolideerde finansiële state van Sentraal-Suid Koöperasie Beperk vir die jaar geëindig 28 Februarie 2011. Ons het 'n ongekwalifiseerde ouditmening uitgespreek oor hierdie gekonsolideerde finansiële state in ons verslag gedateer 30 Junie 2011.

Die opgesomde gekonsolideerde finansiële state bevat nie alle openbaarmakings soos vereis deur 'South African Statements of Generally Accepted Accounting Practice' en op die wyse wat deur die Koöperasiewet van Suid-Afrika vereis word nie. Die lees van die opgesomde gekonsolideerde finansiële state kan gevolglik nie as plaasvervanger vir die lees van die geouditeerde gekonsolideerde finansiële state van Sentraal-Suid Koöperasie Beperk gesien word nie.

Direkteure se Verantwoordelikheid vir die Opgesomde Gekonsolideerde Finansiële State

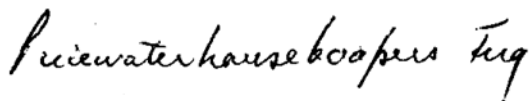
Die koöperasie se direkteure is verantwoordelik vir die opstel van 'n opsomming van die geouditeerde gekonsolideerde finansiële state ooreenkomstig die grondslag wat beskryf is in Aantekening 1.

Ouditeur se Verantwoordelikheid

Dit is ons verantwoordelikheid om 'n mening oor hierdie opgesomde gekonsolideerde finansiële state uit te spreek gebaseer op ons prosedures, wat ooreenkomstig 'International Standard on Auditing (ISA) 810', "Engagements to Report on Summary Financial Statements", uitgevoer is.

Mening

Na ons mening is die opgesomde gekonsolideerde finansiële state, in alle wesenlike opsigte, in ooreenstemming met die geouditeerde gekonsolideerde finansiële state waaruit dit opgestel is van Sentraal-Suid Koöperasie Beperk vir die jaar geëindig 28 Februarie 2011, ooreenkomstig die grondslag wat beskryf is in Aantekening 1.



PricewaterhouseCoopers Ing
Direkteur: J C P Bekker
Geregistreerde Ouditeur

Worcester
30 Junie 2011



Aantekening 1

Die finansiële jaarstate van Sentraal-Suid Koöperasie Beperk is voorberei in ooreenstemming met die vereistes van 'South African Statements of Generally Accepted Accounting Practice' en die Koöperasiewet.

Die bygaande opgesomde groepsfinansiële state, wat bestaan uit die opgesomde gekonsolideerde staat van finansiële posisie soos op 28 Februarie 2011, en opgesomde gekonsolideerde state van omvattende inkomste en kontantvloei vir die jaar wat op daardie datum geëindig het, is opgestel vanuit die geouditeerde gekonsolideerde finansiële state van Sentraal-Suid Koöperasie Beperk vir die jaar geëindig 28 Februarie 2011.

REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY GROUP ANNUAL FINANCIAL STATEMENTS TO THE MEMBERS OF SENTRAAL-SUID CO-OPERATIVE LIMITED

The accompanying summary group annual financial statements, which comprise the summary consolidated statement of financial position as at 28 February 2011, and summary consolidated statements of comprehensive income and cash flows for the year then ended are derived from the audited group annual financial statements of Sentraal-Suid Koöperasie Beperk for the year ended 28 February 2011. We expressed an unmodified audit opinion on those group annual financial statements in our report dated 30 June 2011.

The summary group annual financial statements do not contain all the disclosures required by 'South African Statements of Generally Accepted Accounting Practice' and in the manner required by the Co-operative Act of South Africa. Reading the summary group annual financial statements, therefore, is not a substitute for reading the audited group annual financial statements of Sentraal-Suid Koöperasie Beperk.

Directors' Responsibility for the Summary Group Annual Financial Statements

The co-operative's directors are responsible for the preparation of a summary of the audited group annual financial statements on the basis described in Note 1.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary group annual financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810, "Engagements to Report on Summary Financial Statements."

Opinion

In our opinion, the summary group annual financial statements derived from the audited group annual financial statements of Sentraal-Suid Koöperasie Beperk for the year ended 28 February 2011 are consistent, in all material respects, with those group annual financial statements, on the basis described in Note 1.



PricewaterhouseCoopers Inc

Director: JC Bekker

Registered Auditor

Worcester

30 June 2011



Note 1

The financial statements of Sentraal-Suid Koöperasie Beperk are prepared in accordance with the requirements of the 'South African Statements of Generally Accepted Accounting Practice' and the Co-operative Act.

The accompanying summary group annual financial statements, which comprise the summary consolidated statement of financial position as at 28 February 2011, and summary consolidated statements of comprehensive income and cash flows for the year then ended are derived from the audited group annual financial statements of Sentraal-Suid Koöperasie Beperk for the year ended 28 February 2011.

SENTRAAL-SUID KOÖPERASIE BEPERK en sy filiale

DIREKTEURSVERSLAG vir die jaar geëindig 28 Februarie 2011

Die direkteure se jaarverslag, wat deel vorm van die geouditeerde finansiële state van die groep en die koöperasie ("SSK") vir die jaar geëindig 28 Februarie 2011, word hieronder aangebied.

1 Aard van besigheid

Die koöperasie doen besigheid in die Suid-Kaap en Overberg. Die hoofdoelstellings en aktiwiteite van die koöperasie het oorwegend gedurende die jaar onder oorsig onveranderd gebly, naamlik die:

- verskaffing van boerderybenodigdhede, meganisasie, ingenieursdienste en oprigting van staal-store en dienste aan sy lede en ander klante;
- verwerking van graansaad;
- hantering, opberging en bemarking van produsente se graanprodukte deur silo's;
- verskaffing van versekeringsmakelaarsdienste;
- lewering van dienste soos kredietverskaffing en landboubestuursdienste.

Daarbenewens is die koöperasie betrokke by landbouverwante filiale en 'n geassosieerde, soos uiteengesit in 5 en 6 hierna, 'n ontwikkelingsmaatskappy (Swellenmark (Edms) Bpk.) waar SSK deur middel van sy filiaal SS Beleggings (Edms) Bpk. 'n beherende belang verkry het.

2 Lede

Twee lede het ons aan die dood ontval. Innige meegevoel word aan hul naasbestaandes betuig.

Die ledetal het as volg gewissel:

Ledetal aan begin van jaar		860
Min Afgestorwe lede	2	
Lede wat boerdery gestaak het	10	12
		848
Plus Toetredings		32
Ledetal aan einde van jaar		880

3 Finansiële resultate

Die volledige verslag van die groep se finansiële resultate word in die finansiële state en 'n afsonderlike finansiële bestuursoorsig behandel.

4 Aanwending van surplus

Dit is steeds die koöperasie se beleid om bonusse toe te deel ooreenkomstig 'n distribusieskema ingevolge Artikel 89 van die Statuut.

5 Filiaalmaatskappye

Die koöperasie het tans beleggings in sewe filiaalmaatskappye, naamlik:

	Belang 2011	Belang 2010	Hoofdoelstelling
Direk			
(a) Southern Oil Beperk	60%	60%	Ekstraksie van olie uit hoofsaaklik canolasaad en die raffinering en bemarking van 'n gedifferensieerde reeks olies en proteinprodukte.
(b) SSK Vervaardigers (Eiendoms) Beperk	100%	100%	Vervaardiging van veevoer.
(c) Technifarm (Eiendoms) Beperk	50%	50%	Presisie-boerderydienste en verskaffing van toerusting.
(d) Sentraal-Suid Beleggings (Eiendoms) Beperk	88%	88%	Beleggingsmaatskappy met verwante aktiwiteite.
(e) Swellen Mark (Eiendoms) Beperk	68%	0%	Belegging en verhuring van eiendom.
Indirek			
(f) Swartland Oliepers (Eiendoms) Beperk	50%	50%	Ekstraksie van olie uit hoofsaaklik canolasaad en die ekstrusie van voermengsels.
(g) Blinkbeleg Vyftien (Eiendoms) Beperk	100%	0%	Motorverkope en herstelwerk.

6 Belegging in geassosieerde maatskappy

Profert Suid-Kaap (Eiendoms) Beperk

Sentraal-Suid Koöperasie Beperk besit 'n 50% belang in dié maatskappy. Die maatskappy bemark kunsmis. Die groep het besluit om die bedrywighede van die maatskappy na jaareinde te staak en die reserwes van die maatskappy sal dienooreenkomstig aandeelhouing verdeel word.

7 Aandelekapitaal

132 000 aandele is vanjaar uitgereik, terwyl 60 000 aandele ingetrek is, waarvan sommige deels opbetaalde aandele bedra.

8 Direkteure

Besonderhede van die koöperasie se direkteure, sekretaris en geregistreeerde kantoor verskyn by die koöperasiebesonderhede.

9 Eiendom, aanleg en toerusting

Daar was geen verandering in die beleid van die koöperasie en sy filiale/geassosieerde gedurende die rekenpligtige periode rakende die gebruik van vaste bates nie.

10 Beleggings

Beleggings het toegeneem met R34 044 900 (2010 toename: R36 518 211) weens die herwaardasie van beleggings ingevolge die rekeningkundige standpunt IAS 39. Die surplus is direk in die staat van omvattende inkomste verantwoord.

11 Wesenlike gebeure na jaareinde

Die direkteure is nie bewus van enige wesenlike fout, omstandigheid, gebeurtenis of aangeleentheid wat in die rekenpligtige tydperk of in die tydperk tussen die rekenpligtige datum en die datum van hierdie verslag ontstaan of plaasgevind het, wat die beoordeling van die groep se finansiële state behoort te beïnvloed nie.

12 Waardering en dank

Die Raad van Direkteure wens sy waardering uit te spreek teenoor lede wat die koöperasie lojaal ondersteun het. Sonder hul ondersteuning sou die sukses wat behaal is nie moontlik wees nie. Die volgende persone en instansies verdien die Raad se innige dank:

- Die Land- en Landboubank van SA.
- Agri SA; Agri Wes-Kaap; Graan Suid-Afrika.
- Landboubesighede met wie besigheid gedoen is.
- Landboubesigheidskamer.
- Die Registrateur van Koöperasies.
- Die ouditeure, PricewaterhouseCoopers Ing., vir die uitvoering van hul ouditpligte, asook vir raadgewende dienste gelewer.
- Eerste Nasionale Bank, ander handelsbanke en alle verskaffers met wie besigheid gedoen is.
- Die bestuur en personeel vir hul aandeel in suksesse wat behaal is.
- Lof en eer aan ons Hemelse Vader wat ons op verskeie terreine onverdienslik seën.

13 Ouditeure

PricewaterhouseCoopers Ing. sal voortgaan om as ouditeure op te tree ooreenkomstig Artikel 50 van die Koöperasiewet, 2005.

Afskrifte van die volledige finansiële jaarstate sal vir veertien dae voor die Algemene Jaarvergadering beskikbaar wees vir insae by die Hoofkantoor te Swellendam, asook by die takkantoor te Heidelberg.

SENTRAAL-SUID CO-OPERATIVE LIMITED and its subsidiaries

DIRECTORS' REPORT for the year ended 28 February 2011

The directors' annual report, which forms part of the audited financial statements of the group and the co-operative ("SSK") for the year ended 28 February 2011, is presented below.

1. Nature of business

The co-operative operates in the Southern Cape and the Overberg. The main objectives and activities of the co-operative remained largely unchanged during the year under review, namely:

- supplying farming requisites, mechanisation, engineering services and erection of steel stores and services to its members and other customers;
- processing of grain seed;
- handling, storage and marketing of producers' grain products by means of silos;
- supplying insurance broker services;
- supplying services such as credit provision and agricultural management services.

In addition the co-operative is involved in agriculture-related subsidiaries and an associate, as set out in 5 and 6 below, SSK has acquired a controlling interest in a development company (Swellenmark (Pty) Ltd) through its subsidiary SS Beleggings (Pty) Ltd.

2. Members

Two members have passed away. Our sincere condolences go to their next of kin.

The number of members changed as follows:

Number of members at beginning of year		860
Less Deceased members	2	
Members who stopped farming	10	12
		848
Plus New members		32
Membership at the end of the year		880

3. Financial results

The detailed report of the group's financial results appears in the financial statements.

4. Appropriation of surplus

It is still the co-operative's policy to award bonuses in accordance with a distribution scheme under Section 89 of the Articles.

5. Subsidiaries

The co-operative currently has investments in seven subsidiaries, namely:

Direct	Interest	Interest	Main objectives
	2011	2010	
(a) Southern Oil Limited (SOILL)	60%	60%	Extraction of oil mainly from canola seed and the refinement and marketing of a differentiated series of oils and protein products.
(b) SSK Vervaardigers (Proprietary) Limited	100%	100%	Manufacturing of animal feed.
(c) Technifarm (Proprietary) Limited	50%	50%	Precision farming services and provision of equipment.
(d) Sentraal-Suid Beleggings (Proprietary) Limited	88%	88%	Investment company with related activities.
(e) Swellen Mark (Proprietary) Limited	68%	0%	Investment and hiring property.
Indirect			
(f) Swartland Oliepers (Proprietary) Limited	50%	50%	Extraction of oil mainly from canola seed and the extrusion of feed mixtures.
(g) Blinkbeleg Vyftien (Proprietary) Limited	100%	0%	Motor sales and repairs.

6. Investment in associated company

Profert Suid-Kaap (Proprietary) Limited

Sentraal-Suid Co-operative owns a 50% interest in this company. The company markets fertiliser. The group decided to discontinue the activities of the company after year-end and the reserve of the company will be allocated according to shareholding.

7. Share capital

132 000 shares were issued this year, while 60 000 shares were called in, some of which were partially paid-up shares.

8. Directors

Details of the co-operative's directors, secretary and registered office appear in the section about the details of the co-operative.

9. Property, plant and equipment

There were no change in the policy of the co-operative and its subsidiaries/associate during the accounting period regarding the utilisation of fixed assets.

10. Investments

Investments have increased by R34 044 900 (2010 increase – R36 518 211) due to the revaluation of investments in terms of the accounting statement IAS 39. The surplus has been directly accounted in the statement of comprehensive income.

11. Material events after year-end

The directors are not aware of any material error, circumstance, event or matter arising or occurring in the accounting period or in the period between the accounting date and the date of this report that should influence the assessment of the group's financial statements.

12. Appreciation and acknowledgement

The Board of Directors wishes to express its appreciation of members who have loyally supported the co-operative. Without their support the success that was achieved would not have been possible. The following persons and institutions deserve the Board's heartfelt gratitude:

- The Land and Agricultural Bank of SA.
- Agri SA; Agri Western Cape; Grain South Africa.
- Agricultural businesses with whom business was conducted.
- Agricultural Chamber of Commerce.
- The Registrar of Co-operatives.
- The auditors, PricewaterhouseCoopers Inc., for performing their audit duties, as well as for consultation services rendered.
- First National Bank, other commercial banks and all suppliers with whom business was conducted.
- The management and staff for their share in successes achieved.
- Praise and glory to our Heavenly Father who blesses us without merit in various undertakings.

13. Auditors

PricewaterhouseCoopers Inc. will continue to act as auditors in accordance with Section 50 of the Co-operatives Act.

Transcripts of the complete annual financial statements will be available for perusal at the Head Office in Swellendam, as well as the branch office in Heidelberg, 14 days before the Annual General Meeting.

SENTRAAL-SUID KOÖPERASIE BEPERK en sy filiale

STAAT VAN FINANSIËLE POSISIE soos op 28 Februarie 2011

	GROEP		KOÖPERASIE	
	2011 R'000	2010 R'000	2011 R'000	2010 R'000
BATES				
Nie-bedryfsbates				
Eiendom, aanleg en toerusting	109 284	102 453	60 807	64 551
Ontasbare bates	5 968	3 107	3 076	2 254
Beleggingseiendom	40 850	–	–	–
Beleggings in filiaalmaatskappye	–	–	69 807	45 007
Belegging in geassosieerde	1 059	1 357	–	–
Finansiële bates beskikbaar vir verkoop	128 066	93 472	127 465	93 420
Afbetalingsverkooppooreenkomste	42 733	40 195	42 822	40 394
Uitgestelde belastingbate	1 039	1 242	–	–
	329 002	241 826	303 980	245 626
Bedryfsbates				
Voorraad	234 941	268 038	101 741	132 605
Produksielenings en ander debiteure	237 155	220 235	203 332	191 305
Korttermynlenings – filiale	–	–	50 389	9 110
Inkomstebelasting	14	2 415	–	978
Kontant en kontantekwivalente	8 866	8 787	2 042	4 472
	480 978	499 475	357 505	338 470
Totale bates	809 980	741 301	661 486	584 096
EKWITEIT EN AANSPREEKLIKHEDE				
Kapitaal en reserwes				
Reserwes	282 192	223 504	230 866	181 932
Aandelekapitaal	2 932	2 847	2 944	2 859
Ledebelang	285 124	226 351	233 811	184 791
Minderheidsbelang	37 784	27 494	–	–
Totale ekwiteit	322 908	253 845	233 811	184 791
Ledefondse	72 525	72 258	77 078	76 387
	395 434	326 103	310 889	261 178
Nie-bedryfslaste				
Langtermynlenings	29 148	34 285	25 986	30 886
Uitgestelde belastingaanspreeklikheid	28 571	18 873	17 520	12 964
Na-aftrede mediese voordele	5 175	4 458	4 856	4 157
Uitgestelde inkomste	1 425	1 629	–	–
	64 320	59 245	48 363	48 007
Bedryfslaste				
Handels- en ander krediteure	74 045	39 551	28 511	29 978
Korttermynlenings	273 740	245 637	273 332	244 933
Bankoortrekking	–	70 548	–	–
Korttermyndeel van uitgestelde inkomste	203	204	–	–
Inkomstebelasting	2 236	13	388	–
	350 226	355 952	302 233	274 911
Totale ekwiteit en aanspreeklikhede	809 980	741 301	661 486	584 096

SENTRAAL-SUID CO-OPERATIVE LIMITED and its subsidiaries

STATEMENT OF FINANCIAL POSITION as at 28 February 2011

	GROUP		CO-OPERATIVE	
ASSETS	2011 R'000	2010 R'000	2011 R'000	2010 R'000
Non-current assets				
Property, plant and equipment	109 284	102 453	60 807	64 551
Intangible assets	5 968	3 107	3 076	2 254
Investment property	40 850	–	–	–
Investment in subsidiaries	–	–	69 807	45 007
Investments in associate	1 059	1 357	–	–
Investments available-for-sale	128 066	93 472	127 465	93 420
Instalment sale agreements	42 733	40 195	42 822	40 394
Deferred taxation asset	1 039	1 242	–	–
	329 002	241 826	303 980	245 626
Current assets				
Stock	234 941	268 038	101 741	132 605
Production loans and other debtors	237 155	220 235	203 332	191 305
Short-term loans – subsidiaries	–	–	50 389	9 110
Income tax	14	2 415	–	978
Cash and cash equivalents	8 866	8 787	2 042	4 472
	480 978	499 475	357 505	338 470
Total assets	809 980	741 301	661 486	584 096
EQUITY AND LIABILITIES				
Capital and reserves				
Reserves	282 192	223 504	230 866	181 932
Share capital	2 932	2 847	2 944	2 859
Members' interest	285 124	226 351	233 811	184 791
Minority interest	37 784	27 494	–	–
Total equity	322 908	253 845	233 811	184 791
Members' funds	72 525	72 258	77 078	76 387
	395 434	326 103	310 889	261 178
Non-current liabilities				
Long-term loans	29 148	34 285	25 986	30 886
Deferred taxation liability	28 571	18 873	17 520	12 964
Post-retirement medical benefits	5 175	4 458	4 856	4 157
Deferred income	1 425	1 629	–	–
	64 320	59 245	48 363	48 007
Current liabilities				
Trade and other creditors	74 045	39 551	28 511	29 978
Short-term loans	273 740	245 637	273 332	244 933
Bank overdraft	–	70 548	–	–
Short-term deferred income	203	204	–	–
Income tax	2 236	13	388	–
	350 226	355 952	302 233	274 911
Total equity and liabilities	809 980	741 301	661 486	584 096

SENTRAAL-SUID KOÖPERASIE BEPERK en sy filiale STAAT VAN OMVATTENDE INKOMSTE vir die jaar geëindig 28 Februarie 2011

	GROEP		KOÖPERASIE	
	2011 R'000	2010 R'000	2011 R'000	2010 R'000
Inkomste	900 618	691 587	621 839	475 279
Koste van verkope	(751 686)	(565 244)	(547 725)	(406 839)
Bruto wins	148 932	126 343	74 113	68 440
Ander bedryfsinkomste	25 092	30 576	38 771	25 985
Administratiewe uitgawes	(37 338)	(28 285)	(21 805)	(17 921)
Ander bedryfsuitgawes	(69 292)	(58 482)	(51 634)	(50 196)
Bedryfswins	67 394	70 151	39 446	26 308
Finansieringsinkomste	107	1 942	5 104	6 682
Finansieringskoste	(22 943)	(24 637)	(20 887)	(21 131)
Wins voor verdienste van geassosieerde Ekwiteitswins in geassosieerde maatskappy	44 557 (298)	47 456 –	23 663	11 859
Wins voor bonusse Bonusse verklaar	44 259 (3 400)	47 456 (3 500)	23 663 (3 400)	11 859 (3 500)
Uitgestel Kontant	(2 720) (680)	(3 500) –	(2 720) (680)	(3 500) –
Wins voor belasting Belasting	40 859 (10 567)	43 956 (11 749)	20 263 (607)	8 359 (412)
Wins vir die jaar	30 291	32 207	19 656	7 946
Ander omvattende inkomste				
Billike waarde aanpassing van beleggings	34 044	36 518	34 044	36 518
Uitgestelde belasting op billike waarde aanpassing	(4 766)	(5 111)	(4 766)	(5 111)
Herwaardasie van beleggingseiendom	14 704	–	–	–
Uitgestelde belasting op herwaardasie	(4 117)	–	–	–
Totale omvattende inkomste vir die jaar	70 157	63 614	48 934	39 353
Wins vir die jaar toeskryfbaar aan:				
Lede	59 572	53 636	48 934	39 353
Minderheidsbelang	10 585	9 978	–	–
	70 157	63 614	48 934	39 353

SENTRAAL-SUID CO-OPERATIVE LIMITED and its subsidiaries

STATEMENT OF COMPREHENSIVE INCOME for the year ended 28 February 2011

	GROUP		CO-OPERATIVE	
	2011 R'000	2010 R'000	2011 R'000	2010 R'000
Income	900 618	691 587	621 839	475 279
Cost of sales	(751 686)	(565 244)	(547 725)	(406 839)
Gross profit	148 932	126 343	74 113	68 440
Other operating income	25 092	30 576	38 771	25 985
Administrative expenditure	(37 338)	(28 285)	(21 805)	(17 921)
Other operating expenditure	(69 292)	(58 482)	(51 634)	(50 196)
Operating profit	67 394	70 151	39 446	26 308
Financing income	107	1 942	5 104	6 682
Financing costs	(22 943)	(24 637)	(20 887)	(21 131)
Profit before earnings of associate	44 557	47 456	23 663	11 859
Equity profit in associate company	(298)	–	–	–
Profit before bonuses	44 259	47 456	23 663	11 859
Bonuses declared	(3 400)	(3 500)	(3 400)	(3 500)
Deferred	(2 720)	(3 500)	(2 720)	(3 500)
Cash	(680)	–	(680)	–
Profit before tax	40 859	43 956	20 263	8 359
Tax	(10 567)	(11 749)	(607)	(412)
Profit for the year	30 291	32 207	19 656	7 946
Other comprehensive income				
Fair value changes –				
Available for sale investments	34 044	36 518	34 044	36 518
Deferred tax on fair value changes	(4 766)	(5 111)	(4 766)	(5 111)
Revaluation of investment property	14 704	–	–	–
Deferred tax on revaluation	(4 117)	–	–	–
Total comprehensive income for the year	70 157	63 614	48 934	39 353
Profit for the year attributable to:				
Members	59 572	53 636	48 934	39 353
Minority interest	10 585	9 978	–	–
	70 157	63 614	48 934	39 353

SENTRAAL-SUID KOÖPERASIE BEPERK en sy filiale

KONTANTVLOEISTAAT vir die jaar geëindig 28 Februarie 2011

	GROEP		KOÖPERASIE	
	2011 R'000	2010 R'000	2011 R'000	2010 R'000
Kontantvloei uit bedryfsaktiwiteite				
Kontantontvangste vanaf kliente	883 697	679 157	609 013	451 644
Kontant betaal aan verskaffers en werknemers	757 767	(723 517)	(606 612)	(526 043)
Kontant deur bedrywighede voortgebring/(benut)	125 930	(44 360)	2 401	(74 399)
Rente ontvang	107	1 942	5 104	6 683
Rente betaal	(22 943)	(24 497)	(20 887)	(21 131)
Dividende ontvang	61	3 029	1 261	3 029
Belasting betaal	(7 601)	(26 601)	549	(1 663)
Netto kontant gegenerer deur/(aangewend in) bedrywighede	95 553	(90 487)	(11 570)	(87 481)
Ledetransaksies				
Aandele uitgereik en ingetrek – netto	85	94	85	94
Ledebelangfondse terugbetaal	(2 028)	(3 247)	(2 708)	(3 247)
Vergoeding aan lede	–	(2 800)	–	(2 800)
Netto kontant aangewend in ledetransaksies	(1 942)	(5 953)	(2 622)	(5 953)
Toevoeging tot eiendom, aanleg en toerusting	(16 727)	(12 364)	(1 395)	(5 174)
Toevoeging tot ontasbare bates	(3 313)	(1 170)	(1 121)	(873)
Toevoeging tot beleggingseiendom	(25 030)			
Opbrengs met verkoop van eiendom aanleg en toerusting	50	330	–	51
Aankope van aandele	(550)	–	–	–
Lenings afgelos	–	–	–	–
Verkoop van belang in 'n filiaal	–	–	–	–
Lenings aan filiale toegestaan	–	–	2 381	3 132
Lenings van filiale afgelos	–	–	–	–
Belegging in filiaal	–	–	(11 600)	–
Aandele in filiaal teruggekoop	–	–	–	–
Aankoop van 'n belang in 'n filiaal	–	–	–	–
Dividende betaal	(240)	–	–	–
Netto kontant aangewend in beleggingsaktiwiteite	(45 811)	(13 204)	(11 736)	(2 864)
Kapitaalbydrae deur minderheidsbelang	–	977	–	–
Langtermynlenings aangegaan	628	32 677	–	31 946
Langtermynlenings terugbetaal	(5 447)	(1 955)	(4 424)	(927)
Korttermynlenings aangegaan/(afgelos)	27 537	69 551	27 924	69 783
SMEDP eis ontvang	–	2 240	–	–
Netto kontant uit/(aangewend in) finansieringsaktiwiteite	22 719	103 490	23 499	100 802
Toename/(afname) in kontant en kontantekwivalente	70 518	(6 155)	(2 429)	4 504
Kontant en kontantekwivalente aan begin van jaar	(61 760)	(55 605)	4 472	(32)
Kontant en kontantekwivalente aan einde van jaar	8 866	(61 760)	2 042	4 472

SENTRAAL-SUID CO-OPERATIVE LIMITED and its subsidiaries

CASH FLOW STATEMENT for the year ended 28 February 2011

	GROUP		CO-OPERATIVE	
	2011 R'000	2010 R'000	2011 R'000	2010 R'000
Cash flow from operating activities				
Cash receipts from clients	883 697	679 157	609 013	451 644
Cash paid to suppliers and employees	757 767	(723 517)	(606 612)	(526 043)
Cash generated from/(utilised in) activities	125 930	(44 360)	2 401	(74 399)
Interest received	107	1 942	5 104	6 683
Interest paid	(22 943)	(24 497)	(20 887)	(21 131)
Dividends received	61	3 029	1 261	3 029
Taxation paid	(7 601)	(26 601)	549	(1 663)
Net cash generated by/(utilised in) activities	95 553	(90 487)	(11 570)	(87 481)
Members' transactions				
Shares issued and cancelled – net	85	94	85	94
Members' interest funds repaid	(2 028)	(3 247)	(2 708)	(3 247)
Compensation to members	–	(2 800)	–	(2 800)
Net cash utilised in members' transactions	(1 942)	(5 953)	(2 622)	(5 953)
Investment activities				
Addition to property, plant and equipment	(16 727)	(12 364)	(1 395)	(5 174)
Addition to intangible assets	(3 313)	(1 170)	(1 121)	(873)
Purchase of investment property	(25 030)	–	–	–
Return on sale of property, plant and equipment	50	330	–	51
Purchase of shares	(550)	–	–	–
Return on sale of shares	–	–	–	–
Sale of interest in a subsidiary	–	–	–	–
Loans granted to subsidiaries	–	–	2 381	3 132
Loans of subsidiaries repaid	–	–	–	–
Investment in subsidiary	–	–	(11 600)	–
Shares in subsidiary repurchased	–	–	–	–
Purchase of interest in an associated company	–	–	–	–
Dividends paid	(240)	–	–	–
Net cash utilised in investment activities	(45 811)	(13 204)	(11 736)	(2 864)
Financing activities				
Capital contribution by minority	–	977	–	–
Long-term loans obtained	628	32 677	–	31 946
Long-term loans repaid	(5 447)	(1 955)	(4 424)	(927)
Short-term loans obtained / (repaid)	27 537	69 551	27 924	69 783
SMEDP claim received	–	2 240	–	–
Net cash from / (utilised in) financing activities	22 719	103 490	23 499	100 802
Increase / (decrease) in cash and cash equivalents	70 518	(6 155)	(2 429)	4 504
Cash and cash equivalents at beginning of the year	(61 760)	(55 605)	4 472	(32)
Cash and cash equivalents at the end of the year	8 866	(61 760)	2 042	4 472

SENTRAAL-SUID KOÖPERASIE BEPERK en sy filiale **FINANSIËLE BESTUURSOORSIG 2010 – 2011**

AGTERGROND

Die steeds voortdurende tendens van 'n sterk Rand en gevolglike onbevredigende kommoditeitspryse, gepaardgaande met 'n ekonomie wat beswaarlik uit die stof van die resessie kan opstaan, lae reënvalsyfers en 'n ondergemiddelde oes, is alles onvermydelike faktore wat landbou in die gebied vanjaar in die gesig moes staar.

Laasgenoemde faktore, asook swak pryse in die suiwelbedryf het onvermydelik die likiditeit en finansiële posisie van ons lede in die algemeen negatief beïnvloed.

Noodsaaklike onderhoud en kapitaaluitbreidings op landboumasjinerie moes noodwendig agterweë bly. 'n Afname in toekomstige produksievermoë en werkskepping in die landbousektor is 'n onvermydelike gevolg waarvan die regering van die dag beslis moet kennis neem.

Ten spyte van bogenoemde faktore en verskeie noodsaaklike kapitaaluitbreidings in die Groep met die oog op die toekoms, is SSK se prestasie vir die jaar onder oorsig steeds bo verwagting goed.

Alhoewel die Bemakingsafdeling se omset wesenlik gedaal het, het die bedrywe oor die algemeen beter presteer as in die vorige jaar. Die korttermyn doelwit is om spesifiek die Meganisasie-afdeling nader aan die gelykbreekpunt te bring en die Handelsafdeling meer winsgewend te bedryf. Die Produkte-afdeling het soos in die verlede, met inagneming van 'n ondergemiddelde oes, uitstekend presteer en waarde toegevoeg, ook met die verhandeling van graan.

Uitgawes styg in totaal met slegs 7.81%, 'n reële styging van slegs ongeveer 1%.

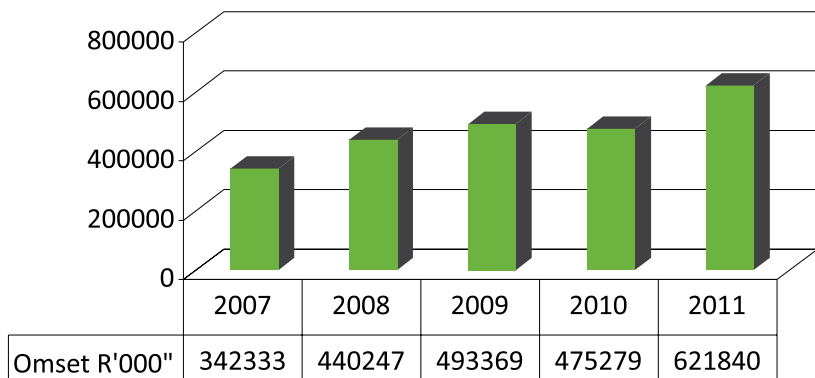
Die filiale en veral SOILL en SSKV het, soos verwag is, goed presteer en bied aan die Groep die nodige diversiteit vir uitstekende prestasie en volhoubaarheid oor die medium en lang termyn.

In geheel gesien, ten spyte van vele uitdagings, 'n jaar waarop ons met dankbaarheid kan terugkyk en aan ons Hemelse Vader die eer kan gee vir sy Genade en goedheid.

TOTALE OMSET

Die totale omset met lede en klante het toegeneem vanaf R475 279 169 in 2009/2010 tot R621 839 463 in 2010/2011. In reële terme 'n toename van ongeveer 22%. Die insluiting by omset vanjaar van Moutgarsversendings, is hoofsaaklik die rede vir die wesenlike toename in omset vanjaar.

TOTALE OMSET



NETTO INKOMSTE/VERDELING VAN SURPLUS

Die jaar se bedrywighede het inaggenome 'n ondergemiddelde oes uitloop op 'n netto inkomste voor belasting van R23 662 789 (2010: R 11 859 286). Dit is egter belangrik om kennis te neem dat R14 704 457 van 2011 se netto inkomste afkomstig is van kapitaalwins met die verkoop van eiendom aan die nuwe ontwikkeling (Swellenmark).

Belasting betaalbaar is R817 020. Voorsiening vir uitgestelde belasting beloop (R209 521), dus is die netto inkomste na belasting R23 055 290. Die surplus word as volg verdeel:

Bonusse R3 400 000

Kontant R680 000

Uitgestel R2 720 000

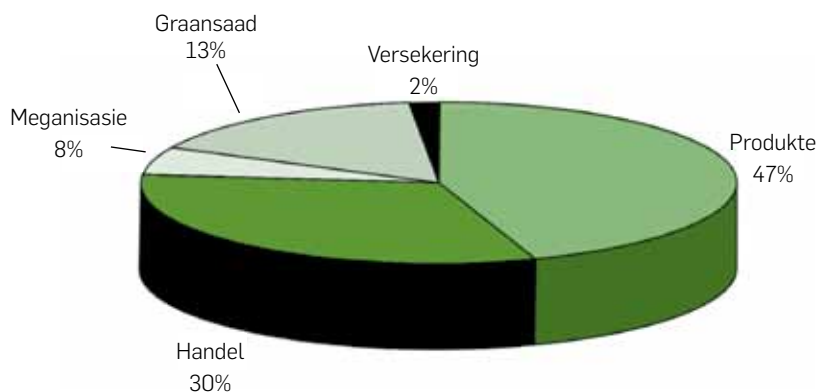
Reserwes R19 655 290

Bedryfsrekeninge

	2011			2010			Toename (afname) in omset %	Toename (afname) in bruto wins %
	Omset R'000	Bruto wins R'000	Bruto wins %	Omset R'000	Bruto wins R'000	Bruto wins %		
Werkswinkel en Elektrisiteit	15 917 972	(204 340)	(1.28)	19 243 731	(439 147)	(2,28)	(17.28)	53.47
Versekering en Dienste	17 210 641	816 816	4.75	18 635 494	775 145	4.16	(7.65)	5.38
Handel	362 429 274	15 593 902	4.30	316 255 086	18 945 859	5.99	14.60	(17.69)
Bemarking	34 373 650	2 692 140	7.83	70 780 153	4 623 857	6.53	(51.44)	(41.78)
Onderdele	9 955 687	1 559 093	15.66	10 929 028	1 594 430	14.59	(8.91)	2.22
Saadgraan	14 807 694	6 997 600	47.26	16 237 709	3 195 121	19.68	(8.81)	119.01
	454 694 919	27 455 210		452 081 201	28 695 265			

Die verhouding van bruto wins per doelstelling tot die totale bruto wins ten bedrae van R51 988 888 (Produkte afdeling ingesluit) is soos volg: (Laasgenoemde bruto wins is na aftrekking van bedryf-salarisse)

BRUTO WINS PER DOELSTELLING



TOTALE UITGAWES

Totale uitgawes het in die jaar onder oorsig gestyg met 7,81%, in reële terme 'n marginale styging van ongeveer 1%.

STAAT VAN TOEGEVOEGDE WAARDE

'n Staat van toegevoegde waarde vir die jaar onder oorsig is as volg:

	%	2011 R	2010 R	%
Omset		621 839 643	475 279 170	
Netto kosprys van produkte en dienste		525 087 262	390 896 444	
Waarde toegevoeg		96 752 381	84 382 726	
Soos volg aangewend:				
Werknemers	48.35	46 781 898	42 167 132	50.0
Lone / Salarisse	46.11	44 614 693	40 433 878	47.9
Aansporingsbonus	1.52	1 468 505	1 880 954	2.2
Na aftrede mediese koste	0.72	698 700	-147 700	-0.2
Kapitaalverskaffers	22.29	21 567 313	21 131 430	25.0
Rente	21.59	20 887 313	21 131 430	25.0
Bonusse uitbetaal	0.70	680 000	-	0.0
Toevoeging bates	1.44	1 395 895	5 174 110	6.1
Waardevermindering	4.16	4 023 986	4 050 767	4.8
Herbelê in besigheid	23.13	22 375 790	11 446 711	13.6
Reserwes	20.32	19 655 790	7 946 711	9.4
Bonusse uitgestel	2.81	2 720 000	3 500 000	4.1
Inkomstebelasting	0.63	607 499	412 575	0.5
		96 752 381	84 382 726	

BELANGRIKE FINANSIËLE VERHOUDINGS

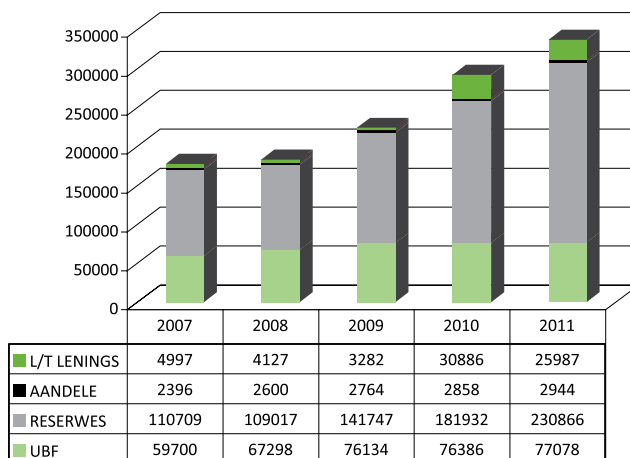
Die volgende verhoudings is belangrike maatstawwe waarmee die finansiële toestand gemeet kan word.

	Norm	2011	2010
Eie Kapitaal:	30% (min)	59.0	53.0
Aangesuiwerde totale bates			
Ledebelang:	50% (min)	80.0	76.0
Aangesuiwerde totale bates			
Langtermynkapitaal:			
Langtermynbates + 50% van aangesuiwerde bedryfsbates	100%	106.0	105.0
Rentedraend:			
Rentevrye finansiering	50% (maks)	6.7	9.1
Bedryfskapitaal	2:1	1.18	1.23

DEBITEURE

Alhoewel oorlaatskuld toegeneem het, is die bestuur van debiteure goed onder beheer. Daar is vanjaar voorsiening gemaak vir R330 360.19 twyfelagtige skuld terwyl geen slegte skuld (finansierings-debiteure) afgeskryf is nie.

KAPITAALBRONNE



Die stand van die Koöperasie se sake op 28 Februarie 2011 kan as volg opgesom word:

	2011	2010
Vaste Bates	63 884 484	66 804 993
MIN: Langtermynlaste	48 363 581	48 007 855
	15 520 903	18 797 138
Beleggings en Lenings	228 495 487	178 821 008
Netto bedryfskapitaal	66 872 679	63 559 406
Ledebelange	310 889 069	261 177 552

FILIALE

Die prestasie van filiaalmaatskappye (direkte belang) – na belasting – vir die jaar onder oorsig is as volg:

	2011	2010
Soill Groep		
Omset	286 054 044	236 732 021
Bedryfswins	39 159 606	42 566 058
Netto Wins	23 431 321	25 775 746
SSK Vervaardigers		
Omset	67 608 059	68 035 057
Bedryfswins	2 524 492	2 077 516
Netto Wins	1 543 056	859 011
Technifarm		
Omset	6 373 212	5 180 445
Bedryfswins	149 242	(405 092)
Netto Wins	23 760	(375 172)
Belange in nabelaste winste van filiale		
Southern Oil Bpk (Soill)	14 058 793	15 465 447
SSK Vervaardigers (Edms) Bpk	1 543 056	859 011
Technifarm (Edms) Bpk	11 880	(243 861)
Swartland Oliepers (Edms) Bpk	477 317	(90 123)
Sentraal Suid Beleggings (Edms) Bpk	(494)	(10 264)
Swellenmark (Edms) Bpk	4 247	–
	16 094 798	16 036 486

GRAAN

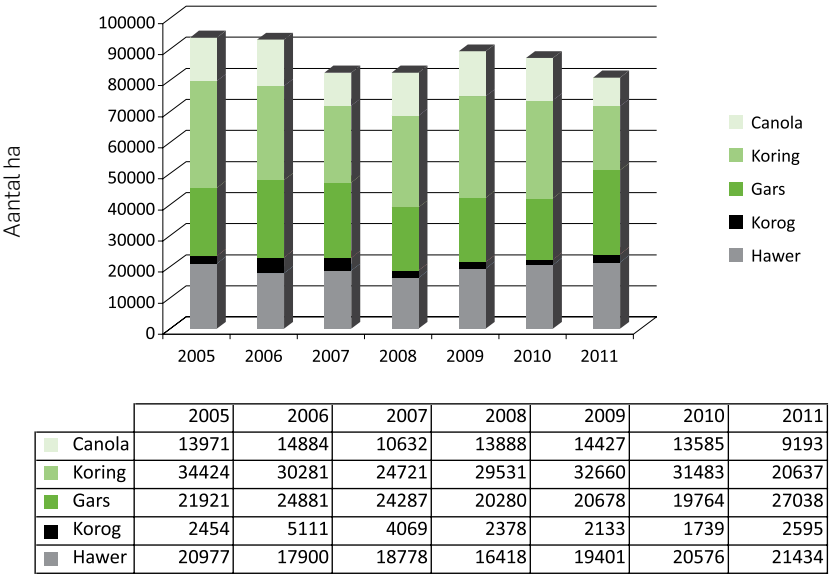
Klimaatstoestande in die SSK-bediensgebied gedurende die 2010/2011-produksieseisoen was baie ongunstig. In sommige streke is die laagste reënval in baie seisoene deur die loop van die produksieseisoen aangeteken. Graanopbrengste in die grootste gedeelte van die gebied was dus teleurstellend. Die hoogste maandelikse reënval was weereens in Oktober toe dit nie meer 'n verskil kon maak aan die meeste graanaanplantings nie. Dit het gelukkig nie baie skade veroorsaak nie.

Alhoewel baie min, was die algemene kwaliteit van die 2010/11-koringoes besonder goed. Sowat 70% van SSK se koring was B1- en 25% was B2-graad. Oorwegend was die SSK koring se proteïene hoog, wat natuurlik grootliks bydraend tot die goeie grade was.

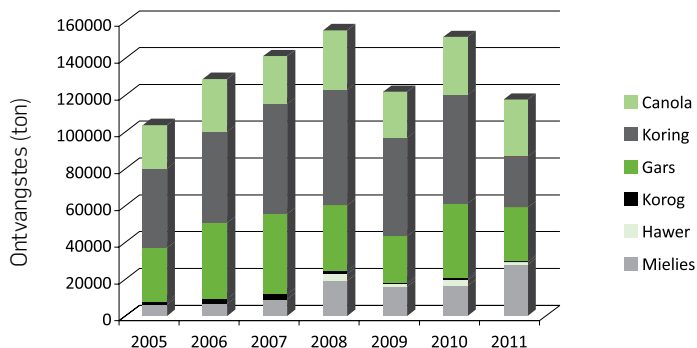
Die kwaliteit van die garsoes was ook goed, met 'n baie klein deel daarvan wat wel deur die reën in oestyd benadeel is en gevolglik voergraad was.

Canola se kwaliteit was oor die algemeen goed.

Hektare in SSK bedieningsgebied gesaai/geplant



Graanontvangste in SSK silo's



	2005	2006	2007	2008	2009	2010	2011
Canola	23485	28566	25953	32236	24864	31480	30886
Koring	43298	49518	59631	62834	53350	59042	27711
Gars	29009	41199	43596	35578	25200	40414	29229
Korog	1696	2716	2687	1704	806	1146	401
Hawer	0	0	0	3731	1613	3007	1380
Mielies	6259	6786	9258	19168	15913	16521	27926

Ten spyte van die swak oes was SSK se silobesetting beter as verwag. Lewerings van ander partye as SSK-lede het egter baie daartoe bygedra. Dit sluit 27 926 ton mielies en 21 383 ton canola in. Dit laat slegs 68 027 ton (58%) van die totale 117 533 ton wat deur SSK-lede self geproduseer en gelewer is.

Saadverkope (50-kg eenhede)

	Verkope 2006	Verkope 2007	Verkope 2008	Verkope 2009	Verkope 2010	Verkope 2011
Koring	20 086	23 684	31 061	23 606	12 317	22 067
Gars	18 505	13 083	10 926	12 594	20 402	15 228
Hawer	3 342	2 426	4 841	4 675	6 534	7 911
Korog	2 934	2 108	1 535	2 143	771	1 334
Canola	557	830	827	889	628	886
Lupiene	242	253	476	500	276	361

Die huidige swak toestande (klimaat en ekonomies) was baie duidelik te sien in die 2010 saadverkope. Weens beter prysaanduidings en gunstige saai/planttoestande het saadverkope in 2011 (veral van koring) weer herstel en vergelyk dit gunstig met die norm.

TOEKOMSBLIK

Klimaatstoestande in terme van reënval in die SSK-produksiegebied gedurende die 2010/2011-seisoen was weereens nie baie gunstig vir graanproduksie nie. Die swak prys van kommoditeite het verder bygedra tot die koste-knyptangsituasie wat produsente tans ervaar. Die huidige stand van die suiwelbedryf en stygende koste in produksie-insette, veral brandstof, het verdere druk op ons lede se kontantvloei geplaas.

Bogenoemde realiteite het die finansieringsbehoefte in die landbou drasties vergroot. Kredietverskaffing word egter bemoeilik aangesien produsente nie in staat is om marges te handhaaf nie. SSK wil egter sy lede die versekering gee dat ons verbind is om met handhawing van gesonde besigheidsbeginsels u in die komende jaar deur hierdie moeilike tye ten volle by te staan, ook wat finansiering betref.

SSK se investering in verdere filiaalmaatskappye, Swellen Mark, B & M Garage en 'n sagteware-ontwikkelingsmaatskappy, bied vir die Koöperasie en sy lede verdere geleenthede tot sy huidige filiale wat reeds puik presteer. Sukses sal egter bepalend wees wat betref die insette van die onderskeie Direksies, Bestuur en personeel.

Ons is baie dankbaar teenoor ons Hemelse Vader vir die uiters gunstige toestande in die natuur wat tans ondervind word en sien met vertroue uit na die komende jaar.

SENTRAAL-SUID CO-OPERATIVE LIMITED and its subsidiaries

FINANCIAL MANAGEMENT REVIEW 2010 – 2011

Background

The continuing trend of a strong Rand and therefore unsatisfactory commodity prices, plus an economy that had difficulty to lift itself from the recession, low rainfall figures and a below-average crop, are all unavoidable factors that agriculture in this area had to face this year.

The latter factors, as well as poor prices in the dairy industry, inevitably had a negative effect on the liquidity and financial position of our members in general.

Essential maintenance and capital expansions on agricultural machinery had of necessity to be kept back. A decrease in future production capacity and job creation in the agricultural sector will be an inevitable consequence and the government of the day should take note of this.

Despite the above factors and various essential capital expansion projects in the Group with a view to the future, SSK's performance for the year under review was still much better than expected.

Although the turnover of the Marketing division showed a significant decrease, the operational divisions generally performed better than in the previous year. The short-term objective is to specifically bring the Mechanisation division closer to a breakeven situation and to run the Trade division on a more profitable basis. As always the Products division has again, taking into account the below-average crop, performed excellently and added value, also with the trade of grain.

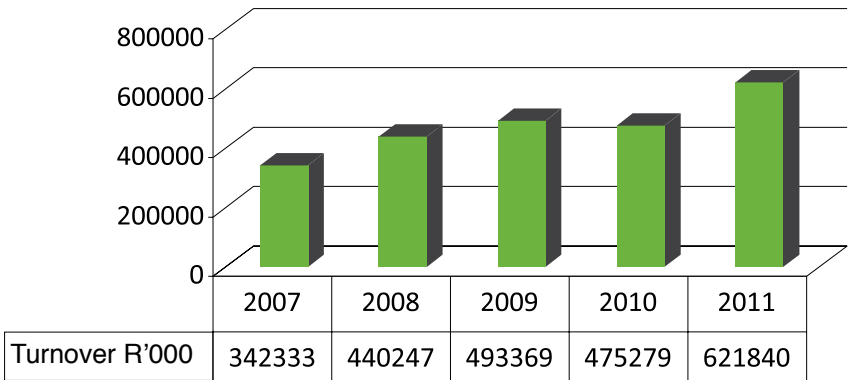
Expenditure increased in total by only 7.81%, an increase of only approximately 1% in real terms.

The subsidiaries and particularly SOILL and SSKV have, as expected, performed well and they give the Group the necessary diversity for excellent performance and sustainability over the medium and long term.

In general, despite many challenges, it was a year that we can look back on with gratitude and we thank our Heavenly Father for His mercy and kindness.

TOTAL TURNOVER

The total turnover with members and customers has increased from R475 279 169 in 2009/2010 to R621 839 463 in 2010/2011, an increase of approximately 22% in real terms. The inclusion in turnover this year of malting barley dispatch is the main reason for the substantial increase in turnover.



NET INCOME/APPROPRIATION OF SURPLUS

The year's activities, taking into account a below-average harvest, resulted in a net income before taxation of R23 662 789 (2010: R 11 859 286). It is important, however, to take note that R14 704 457 of the net income in 2011 has flowed from the capital profit resulting from the sale of property to the new development (Swellenmark).

Taxation payable amounted to R817 020. Provision for deferred taxation amounted to (R209 521), giving a net income after taxation of R23 055 290. The surplus was appropriated as follows:

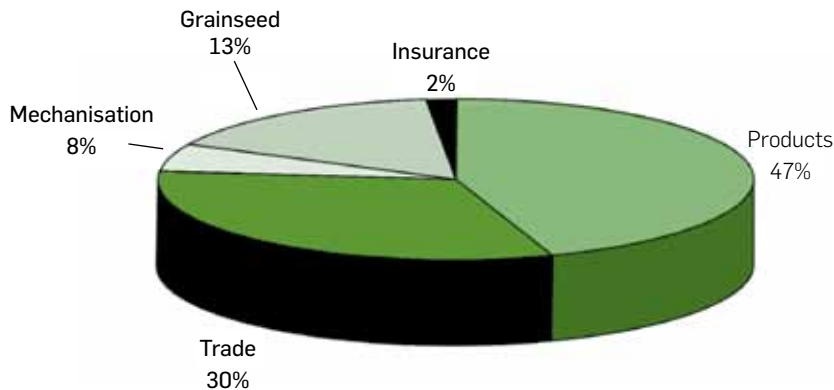
Bonuses	R3 400 000
Cash	R680 000
Deferred	R2 720 000
Reserves	R19 655 290

Operational accounts

	2011			2010			Increase (decrease) in turn- over %	Toename (afname) in bruto wins %
	Turnover R'000	Gross profit R'000	Gross profit %	Turnover R'000	Gross profit R'000	Gross profit %		
Workshop and Electricity	15 917 972	(204 340)	(1.28)	19 243 731	(439 147)	(2,28)	(17.28)	53.47
Insurance and Services	17 210 641	816 816	4.75	18 635 494	775 145	4.16	(7.65)	5.38
Trade	362 429 274	15 593 902	4.30	316 255 086	18 945 859	5.99	14.60	(17.69)
Marketing	34 373 650	2 692 140	7.83	70 780 153	4 623 857	6.53	(51.44)	(41.78)
Spares	9 955 687	1 559 093	15.66	10 929 028	1 594 430	14.59	(8.91)	2.22
Seedgrain	14 807 694	6 997 600	47.26	16 237 709	3 195 121	19.68	(8.81)	119.01
	454 694 919	27 455 210		452 081 201	28 695 265			

The ratio of gross profit per division to the total gross profit in the amount of R51 988 888 (inclusive of Product Division) was as follows: (Gross profit was after deduction of operating salaries.)

Gross profit per division



TOTAL EXPENDITURE

Total expenditure has increased by 7,81% – in real terms a marginal increase of approximately 1%.

VALUE-ADDED STATEMENT

A value-added statement for the year under review was as follows:

		2011	2010	
	%	R	R	%
Turnover		621 839 643	475 279 170	
Net cost price of products and services		525 087 262	390 896 444	
Value added		96 752 381	84 382 726	
Utilised as follows:				
Employees	48.35	46 781 898	42 167 132	50.0
Wages / Salaries	46.11	44 614 693	40 433 878	47.9
Incentive bonus	1.52	1 468 505	1 880 954	2.2
Post retirement medical cost	0.72	698 700	-147 700	-0.2
Capital providers	22.29	21 567 313	21 131 430	25.0
Interest		20 887 313	21 131 430	25.0
Bonuses paid out	0.70	680 000	-	0.0
Addition to assets	1.44	1 395 895	5 174 110	6.1
Depreciation	4.16	4 023 986	4 050 767	4.8
Re-invested in business	23.13	22 375 790	11 446 711	13.6
Reserves	20.32	19 655 790	7 946 711	9.4
Deferred bonuses	2.81	2 720 000	3 500 000	4.1
Income tax	0.63	607 499	412 575	0.5
		96 752 381	84 382 726	

IMPORTANT FINANCIAL RATIOS

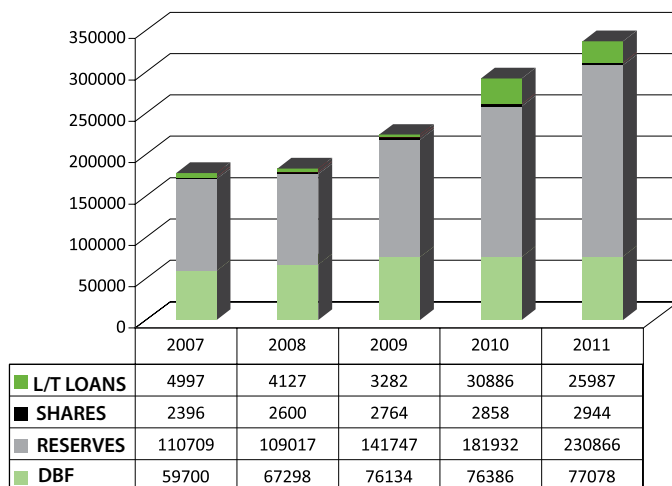
The following ratios are important measurements with which the financial condition can be measured:

	Norm	2011	2010
Own capital:	30%	59.0	53.0
Adjusted total assets			
Members' interest:	50% (min)	80.0	76.0
Settled total assets			
Long-term capital:			
Long-term assets + 50% of adjusted current assets	100%	106.0	105.0
Interest-bearing:			
Interest-free financing	50% (max)	6.7	9.1
Working capital	2:1	1.18	1.23

DEBTORS

Although carry-over debt showed an increase, the management of debtors is well under control. Provision has been made this year for doubtful debt in the amount of R330 360.19, while no bad debt (financing debtors) has been written off.

CAPITAL SOURCES



The position of the Co-operative's affairs as at 28 February 2011 can be summarised as follows:

	2011	2010
Fixed assets	63 884 484	66 804 993
Less: Long-term liabilities	48 363 581	48 007 855
	15 520 903	18 797 138
Investments and loans	228 495 487	178 821 008
Net working capital	66 872 679	63 559 406
Members' interest	310 889 069	261 177 552

SUBSIDIARIES

The performance of subsidiary companies (direct interest) – after tax – for the year under review was as follows:

	2011	2010
Soill Group		
Turnover	286 054 044	236 732 021
Operating profit	39 159 606	42 566 058
Net profit	23 431 321	25 775 746
SSK Manufacturers		
Turnover	67 608 059	68 035 057
Operating profit	2 524 492	2 077 516
Net profit	1 543 056	859 011
Technifarm		
Turnover	6 373 212	5 180 445
Operating profit	149 242	(405 092)
Net profit	23 760	(375 172)
Interests in after-tax profits/(loss) of subsidiaries		
Southern Oil Ltd (Soill)	14 058 793	15 465 447
SSK Manufacturers (Pty) Ltd	1 543 056	859 011
Technifarm (Pty) Ltd	11 880	(243 861)
Swartland Oliepers (Pty) Ltd	477 317	(90 123)
Sentraal-Suid Beleggings (Pty) Ltd	(494)	(10 264)
Swellenmark (Pty) Ltd	4 247	–
	16 094 798	16 036 486

GRAIN

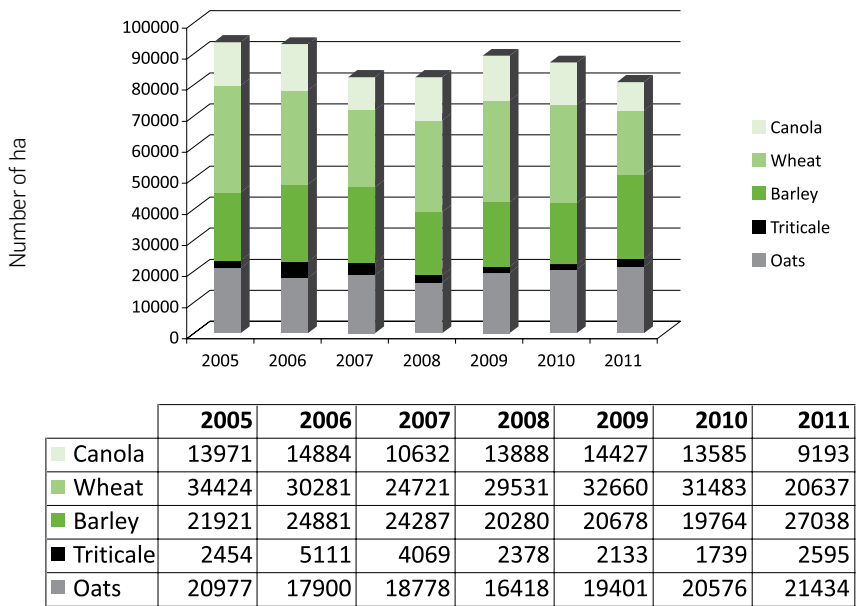
Climatic conditions in the SSK service area during the 2010/2011 production season were very unfavourable. In some regions the lowest rainfall in many seasons during the course of the production season was recorded. Grain proceeds in most of the production areas were therefore disappointing. The highest monthly rainfall was again recorded in October when it could no longer make a difference to most of the grain plantings. It fortunately did not cause serious damage.

Although the crop was low, the general quality of the 2010/11 wheat crop was particularly good. Approximately 70% of SSK's wheat was B1- and 25% was B2 grade. The protein content in SSK's wheat was generally high, which obviously was a main contributory factor to the good grades.

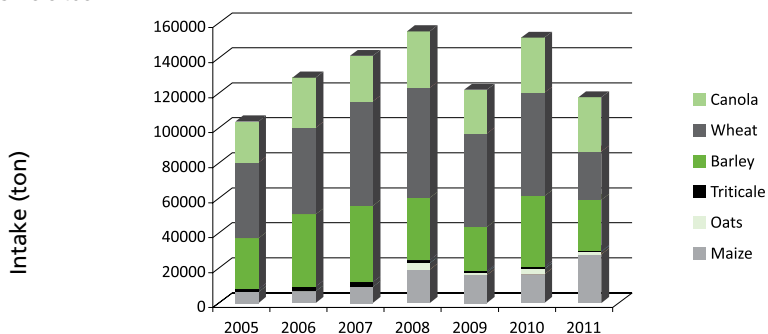
The quality of the barley crop was also good, with only a small portion of the crop that had been damaged by rain during harvesting which therefore became feed grade.

The quality of canola was generally good.

Hectares sowed/planted in SSK's service area



Grain intakes in SSK's silos



	2005	2006	2007	2008	2009	2010	2011
Canola	23485	28566	25953	32236	24864	31480	30886
Wheat	43298	49518	59631	62834	53350	59042	27711
Barley	29009	41199	43596	35578	25200	40414	29229
Triticale	1696	2716	2687	1704	806	1146	401
Oats	0	0	0	3731	1613	3007	1380
Maize	6259	6786	9258	19168	15913	16521	27926

Despite the poor crop, SSK's silo occupation was better than expected. Deliveries from parties other than SSK members, however, made a big contribution to this. These deliveries include 27 926 tons of maize and 21 383 tons of canola. This leaves only 68 027 tons (58%) of the total 117 533 tons being produced and delivered by SSK members themselves.

Seed sales (50 kg units)

	Sales 2006	Sales 2007	Sales 2008	Sales 2009	Sales 2010	Sales 2011
Wheat	20 086	23 684	31 061	23 606	12 317	22 067
Barley	18 505	13 083	10 926	12 594	20 402	15 228
Oats	3 342	2 426	4 841	4 675	6 534	7 911
Corog	2 934	2 108	1 535	2 143	771	1 334
Canola	557	830	827	889	628	886
Lupin	242	253	476	500	276	361

The prevailing poor conditions (climatic and economic) were clearly evidenced in the 2010 seed sales. Due to improved price indications and favourable conditions during sowing/planting, seed sales in 2011 (particularly the sale of wheat) recovered again and now compare favourably with the norm.



FUTURE VIEW

The Climatic conditions in terms of rainfall in the SSK production area during the 2010/2011 season were again not very favourable for grain production. The poor price of commodities contributed to the cost squeeze situation that producers are currently experiencing. The present state of the dairy industry and increasing costs in production inputs, particularly fuel, placed further pressure on the cash flow situation of our members.

The above realities led to a significant increase in the need for financing in agriculture. Credit granting is, however, becoming very difficult because producers are not able to maintain margins. SSK would like to assure its members that it is committed to fully support them, also as far as financing is concerned, during these difficult times in the year ahead by maintaining healthy business principles.

SSK's investment in additional subsidiary companies, Swellen Mark, B & M Garage and a software development company, gives the Co-operative and its members further opportunities in addition to its existing subsidiaries' excellent performance. However, success will depend on the inputs of the respective Boards, Management and employees.

We are very grateful to our Heavenly Father for the very favourable conditions in nature that we are experiencing at present and look forward to the coming year with confidence.