

**SENTRAAL SUID CO-OPERATIVE LTD**

**REG NO: 1943/0000002/24**

**34 VOORTREK STREET, SWELLENDAM, 6740**



**SENTRAAL-SUID**  
KOÖPERASIE • CO-OPERATIVE  
BPK • LTD

## **GRAIN STORAGE & HANDLING TARIFFS**

## **COMMUNICATION TO SSK MEMBERS AND CLIENTS**

2023/2024 SEASON

## TABLE OF CONTENTS

Notice .....	3
Silo Tariffs.....	4
Location Differential.....	5
Grade & Origin Discounts .....	5
Levies.....	6
Service Fees.....	7
Weight Adjustments.....	8
Drying.....	10
Cleaning .....	12
Logistics.....	13
Operations.....	16
General.....	20
APPENDIX A: CONSENT INSTRUCTION TO SSK .....	24

## NOTICE

### SERVICE DELIVERY

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In each marketing year, a unique array of challenges emerges, and SSK is committed to maintaining a consistently high standard of service, as it has done in the past.

Our primary objective is to ensure minimal disruption for producers in delivering their crop to our silos.

SSK provides notice of storage options and tariffs for the 2023/2024 season regarding wheat, barley, canola, and other domestic winter grains. These rates do not apply to imported winter grain, which will be handled separately.

This notice constitutes the complete agreement for utilizing storage facilities. If any terms here conflict with standard storage terms, this notice prevails. Options selected here are valid for the current season only.

This notice does not bind the Grain Silo Owner to accept all products offered for storage. Acceptance depends on the Grain Silo Owner's discretion, considering various factors such as their requirements, storage availability, and silo functionality.

### STORAGE AGREEMENT

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Producers and clients are advised to ensure the signing of a storage agreement and return it to the SSK Grain Admin Department at our Swellendam Head Office before the start of the season.

Signing the agreement is strongly recommended in the best interest of our producers and clients, as it serves to protect their interests through the formalized agreement.

Link to the [2023/2024 Storage Agreement](#).

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H Gale

Senior Manager: Grain

## SILO TARIFFS

### SEASONAL VS DAY RATES

The daily storage rate is valid until 30 September 2024, after which the transfer rate comes into effect. Transfer rate storage is valid from 01 October 2024, for the previous season's inventory. The choice of daily or seasonal rates occurs with delivery, and the choices can only be changed free of charge from daily to seasonal rates until 30 November 2023. Thereafter charges will apply at the owner transfer admin fee rate. Canola producers provide their own storage deliveries only at a seasonal rate.

Commodity	Seasonal Storage Rate	Handling Tariff	Day Storage Rate
Wheat	R 217.00	R 89.50	R 1.45
Canola	R 300.00	R 172.00	R 1.45
Malt Barley	R 260.00	-	-
Oats	R 165.00	R 91.00	R 1.45
Feed Grains	R 123.00	R 65.00	R 1.45

*\*Prices are per Metric Tons & exclude VAT.*

*\*Seasonal VS Day Tariff for Wheat: 87.93 Days = Seasonal Tariff.*

*\*Seasonal tariff include handling and storage.*

*\*Feed grains per SSK definition: feed grade barley, feed grade wheat, triticale, feed grade oats & maize.*

### PAYMENT OF STORAGE FEES

	During Intake	During transfer/ silo certificate
Wheat Seasonal	R 89.50 /ton	R 127.50 /ton
Malt Barley Seasonal	100%	
Canola Seasonal	100%	
Milling Oats Seasonal	100%	
Feed Grains Seasonal	100%	
Handling	100%	
Day Storage	Calculated on daily balances, capitalized monthly.	
Transfer Tariff Rate	Calculated on daily balances, capitalized monthly.	



## OTHER RATES

	Rate (R/MT)
Transfer Fee (from 01 October 2024)	R 1.75
Owner Transfer Admin Fee	R 3.40
Minimum Owner Admin Fee	R 300.00
Silo Certificate Fee	R 3.40
Minimum Silo Certificate Fee	R 300.00
Seed Throughput Day Tariff	R 1.45
Load Shedding Tariff (Only with Dispatches)	R 15.00

## LOCATION DIFFERENTIAL

The location differential for all SSK silos located in the Western Cape is **R 800.00** per metric ton for the 2023/2024 season.

Link to the [Location Differentials](#).

## GRADE & ORIGIN DISCOUNTS

### WHEAT GRADE DISCOUNTS/PREMIUMS

Grade	2023/2024 Grade Adjustment
Super	+R 127.00
B1	Base
B2	-R 64.00
B3	-R 254.00

### WHEAT ORIGIN DISCOUNTS

Grade	2023/2024 Origin Discount
B1	-R 127.00

The following origins will trade at the above discount:

- Argentina
- Germany (type A and B wheat)
- Latvia
- Lithuania
- Poland
- Ukraine
- Russia

The following origins will trade at a zero-origin discount:

- USA (Hard Red Spring, Dark Northern Spring, Northern Spring Wheat)
- USA (Hard Red Winter Wheat)
- Canada (Number 3 or better Red Western Spring Wheat)
- Australia (Hard, Prime Hard, Prime White and Standard White Wheat)

Link to [Grade & Origin Discounts](#).

## LEVIES

### STATUTORY LEVIES

	Wheat (R/MT)	Barley (R/MT)	Oats (R/MT)	Canola (R/MT)	Lupins (R/MT)
<b>SACTA Statutory Levy</b> South African Cultivar Technology Agency Collected at first point of trade.	R 33.00	R 33.00	R 33.00		R 35.00

### VOLUNTARY LEVIES

	Wheat (R/MT)	Barley (R/MT)	Oats (R/MT)	Canola (R/MT)	Lupins (R/MT)
<b>SAWCIT Voluntary Levy</b> Collected by SSK at point of delivery.	R 14.50	R 14.50	R 6.00		
<b>GSA Voluntary Levy</b> GrainSA Collected at first point of delivery.	R 4.70	R 4.70	R 4.70	R 6.40	

The 2023/2024 SAWCIT Voluntary Levies are still to be released. The current levies given above will be used until further notice.

Link to the [Levies](#).

If you have an objection to making voluntary contributions to GSA or SAWCIT, please notify SSK (The Grain Manager) in writing before 16 October 2023. In the absence of such objection, it will be assumed that the contributions are voluntarily paid.

### BARLEY RISK LEVY

According to the barley model that has been applied for the past few years, SSK as a custodian bears the largest part of the quality risk of barley stored in SSK silos until its acceptance by SABM at their malting plants.

The loss of rejections is equivalent to the difference between the delivered malt price ex-Caledon, (including costs for the period from harvest time to October of the following year when it is shipped) and the feed barley price (derived from the maize price).

For the sake of responsible management, SSK's directors in the past approved a "barley risk levy" on all barley delivered to SSK. For the upcoming 2023/24 season, the board has decided to follow the same practice.

The **R100/ton** levy will be deducted from producers, pooled, and managed to cover the risk of rejections. The pool will be closed as soon as the barley is fully shipped, and the balance of the levy in the pool plus interest (calculated according to SSK's credit account rate) will be paid to producers on or before 28 February 2025.

## SERVICE FEES

This notice supersedes all previous correspondence concerning General Service Fees & "AD Hoc" Rates and are effective starting 01 October 2023 until further notice.

### GENERAL FEES

	Description	Unit	Fee
Bagging (bags excluded)	Small bags	R/MT	R 386
Bagging (bags excluded)	Bulk bags	R/MT	R 134
Delivery	<5 km radius	R/km	R 9
Delivery	>5 km radius	R/km	R 18
Weighing	SSK members	R/Weight	R 70
	Non-members	R/Weight	R 156
Crushing	Maize	R/MT	R 225
	Sifted maize	R/MT	R 294
Fumigation	SSK members	R/MT	R 101
	Non-members	R/MT	R 123
Overtime	Out-/ offloading after hours	R/MT	R 30

### AD-HOC TARIFFS

	Wheat	Malt Barley	Canola	Feed Grains
Ad-Hoc Grain Cleaning	R 151 /MT			
Weigh, Grade & Document	R 1 285 /load			
Full Grading (Falling Number excluded)	R 447 / sample			
Moisture Measurement	R 111 / sample			
Plumpness-HLM + Screenings	R 143 / sample			
Protein/ Nitrogen	R 143 / sample			
Falling Number	R 154 / load	-	-	-

### GENERAL CONDITIONS RELATING TO SERVICE FEES

- All rates exclude VAT at a rate of 15%.
- Grain cleaning costs are based on the unclean mass, and SSK will retain the screenings if the client does not collect it within 5 working days.
- Travel and delivery costs may be adjusted continuously in relation to fluctuations in fuel prices.
- "AD HOC" rates apply to all shipments that are not offloaded in SSK's silos.
- In the case of weighing, grading, and documentation, SSK assumes no responsibility for any discrepancies in the cargo at the destination.
- Grain delivered to your silo contaminated with live grain insects may be accepted under the following conditions:
  - Adequate space in the silo or on the premises is available to safely and effectively fumigate the product.
  - Fumigation will not disrupt the normal operation of the silo.
  - The client agrees in writing to bear the cost of fumigation.

## WEIGHT ADJUSTMENTS

### MOISTURE LOSS

#### WEIGHT ADJUSTMENT FOR MOISTURE LOSS AFTER DRYING

The following formula is applied based on the net weight of a load after it has been dried, namely:

$$\text{Net Weight} = \frac{100\% - \text{moisture content of grain}}{100\% - \text{moisture content after drying}} \times \text{load weight}$$

Commodity	Formula
Wheat (all grades), Barley, Feed Barley, Triticale, Oats & Maize	$\begin{aligned}\text{Net Weight} &= \frac{100\% - \text{moisture content of grain}}{100\% - 12.5\%} \times \text{load weight} \\ &= \frac{100\% - \text{moisture content of grain}}{87.5\%} \times \text{load weight}\end{aligned}$
Canola	$\begin{aligned}\text{Net Weight} &= \frac{100\% - \text{moisture content of canola}}{100\% - 7\%} \times \text{load weight} \\ &= \frac{100\% - \text{moisture content of canola}}{93\%} \times \text{load weight}\end{aligned}$
Lupins	$\begin{aligned}\text{Net Weight} &= \frac{100\% - \text{moisture content of lupins}}{100\% - 10\%} \times \text{load weight} \\ &= \frac{100\% - \text{moisture content of lupins}}{90\%} \times \text{load weight}\end{aligned}$



## SCREENING

### WEIGHT ADJUSTMENT FOR MASS LOSS AFTER SCREENINGS

A percentage deduction is applied based on the total screening of a load. The percentage breakdown is as detailed in the sliding scale below:

Commodity	Screening %	% Deduction
<b>Wheat</b> (BS, B1, B2, B3)	0.0 - 2.99	0.50
	3.0 - 3.99	1.50
	4.0 - 4.99	2.50
	5.0 - 5.99	3.50
	6.0 - 6.99	4.50
	7.0 - 7.99	5.50
	8.0 - 8.99	6.50
	9.0 > =	Full Screening %
<b>Feed Barley</b>	0.0 - 3.99	0.50
	4.0 - 4.99	1.00
	5.0 - 6.99	1.50
	7.0 - 8.99	2.00
	9.0 - 10.99	3.00
	11.0 - 12.99	4.00
	13.0 - 14.99	5.00
	15.0 - 16.99	6.00
	17 > =	Full Screening %
<b>Barley</b>	0.0 - 2.99	0.50
	3.0 - 3.99	1.75
	4.0 - 4.99	2.50
	5.0 - 5.99	3.50
	6.0 - 6.99	4.50
	7.0 - 7.99	5.50
	8.0 - 8.99	6.50
	9.0 > =	Full Screening %
<b>Triticale</b>	0.0 - 3.99	0.50
	4.0 - 4.99	1.00
	5.0 - 6.99	1.50
	7.0 - 8.99	2.00

<b>Triticale Cont.</b>	9.0 - 10.99	3.00
	11.0 - 12.99	4.00
	13.0 - 14.99	5.00
	15.0 - 16.99	6.00
	17 > =	Full Screening %
<b>Milling Oats</b>	0.0 - 2.0	1.00
	2.1 - 3.0	2.00
	3.1 - 4.0	3.00
	4.1 - 5.0	4.00
	5.1 - 6.0	5.00
	6.1 - 7.0	6.00
<b>Oats (As per mass and not per percentage)</b>	7.1 - 8.0	7.00
	8.1 > =	Full Screening %
	Hectolitre Mass	% Deduction
	> = 52	0
	51.0 - 51.99	1.50
	50.0 - 50.99	2.00
	49.0 - 49.99	2.50
	48.0 - 48.99	3.00
<b>Feed Oats</b>	0.0 - 4.99	0.50
	5.0 - 6.99	1.50
	7.0 - 8.99	2.50
	9.0 - 10.99	3.50
	11.0 - 12.99	4.50
	13.0 - 14.99	5.50
	15.0 - 16.99	6.50
	17 > =	Full Screening %
<b>Canola</b>	A standard handling loss deduction of 1% plus an additional 1% for each 1% above 1.0%.	

## DRYING

### SSK WHEAT, TRITICALE, OATS & BARLEY DRYING TARIFFS (R/MT) – 2023/2024

Moisture Content (%)	Wheat, Triticale, Oats	Barley
13.10%	R 36.14	R 49.97
13.20%	R 45.88	R 60.05
13.30%	R 55.54	R 70.05
13.40%	R 65.45	R 80.31
13.50%	R 75.62	R 91.00
13.60%	R 86.05	R 102.47
13.70%	R 96.39	R 112.99
13.80%	R 106.99	R 123.60
13.90%	R 117.50	R 134.47
14.00%	R 130.22	R 157.08
14.10%	R 142.41	R 177.52
14.20%	R 154.00	R 197.96
14.30%	R 165.33	R 218.56
14.40%	R 176.75	R 239.50

14.50%	R 189.51	R 262.77
14.60%	R 201.29	R 284.23
14.70%	R 213.16	R 305.87
14.80%	R 225.31	R 327.86
14.90%	R 237.55	R 349.83
15.00%	R 257.03	R 372.89
15.10%	R 293.10	
15.20%	R 311.56	
15.30%	R 330.67	
15.40%	R 349.20	
15.50%	R 368.80	
15.60%	R 388.45	
15.70%	R 408.12	
15.80%	R 427.83	
15.90%	R 448.20	
16.00%	R 469.25	

- The tariffs indicated above exclude VAT.
- Wheat, Triticale, Oats & Barley are dried up to 12.5%.
- Wheat with >16% moisture content will be treated on an ad-hoc basis, after which approval from the Silo Manager or Grain Manager is necessary to proceed offloading.
- Malt Barley above 15% moisture content will not be accepted.
- Additional drying cost for every 0.1% moisture per MT will be R 19.30.
- Any drying of grain from Kleinberg Bag Depot will require an additional R 100.00 per ton for the transport of the grain to Albertinia Silo.

## SSK MAIZE DRYING TARIFFS (R/MT) – 2023/2024

Moisture Content (%)	Maize
14.1% - 15%	R 101.63
15.1% - 16%	R 141.90
16.1% - 17%	R 182.16
17.1% - 18%	R 222.43
18.1% - 19%	R 262.69
19.1% - 20%	R 302.95

- The tariffs indicated above exclude VAT.
- Additional drying cost for every 1% moisture above 20% per MT will be R 25.75.

## SSK CANOLA DRYING TARIFFS (R/MT) – 2023/2024

Moisture Content (%)	CANOLA				
8.10%	R 36.57	9.30%	R 88.88	10.70%	R 165.74
8.20%	R 40.74	9.40%	R 92.84	10.80%	R 172.23
8.30%	R 45.00	9.50%	R 97.24	10.90%	R 178.76
8.40%	R 49.16	9.60%	R 101.30	11.00%	R 187.48
8.50%	R 53.22	9.70%	R 105.58	11.10%	R 196.22
8.60%	R 57.71	9.80%	R 110.27	11.20%	R 203.02
8.70%	R 62.23	9.90%	R 115.38	11.30%	R 209.65
8.80%	R 66.61	10.00%	R 122.51	11.40%	R 216.46
8.90%	R 71.21	10.10%	R 129.93	11.50%	R 223.19
9.00%	R 76.03	10.20%	R 135.96	11.60%	R 229.96
9.10%	R 80.82	10.30%	R 141.83	11.70%	R 236.99
9.20%	R 84.72	10.40%	R 147.94	11.80%	R 243.63
		10.50%	R 154.10	11.90%	R 250.54
		10.60%	R 160.30	12.00%	R 260.30

- Tariffs indicated above exclude VAT.
- Canola is dried up to 7.00%.
- Canola with >12% moisture content will be treated on an ad-hoc basis, after which approval from the Silo Manager or Grain Manager is necessary to proceed offloading.
- Additional drying cost for every 0.1% moisture per MT will be R 16.18.

## CLEANING

### CANOLA

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- Tariffs are effective from 01 October 2023 to 30 September 2024.
- Tariffs exclude VAT.

Screening %	R/MT Cleaning
0.6% - 1.0%	R 0.00
1.1% - 2.0%	R 17.82
2.1% - 3.0%	R 19.95
3.1% - 4.0%	R 31.23
4.1% - 5.0%	R 48.43
5.1% - 6.0%	R 66.04
6.1% - 7.0%	R 83.83
7.1% - 8.0%	R 100.40
8.1% - 9.0%	R 117.81
9.1% - 10.0%	R 138.99
For every 0.1% > 10%	R 4.16

## LOGISTICS

### TRAFFIC CONTROL

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The personnel at the grain depots have the right to control traffic on the silo premises, in order to facilitate and expedite the flow of grain at the respective offloading points.

Unfortunately, trucks that need to be weighed for farm delivery do not receive preference and will fall in the normal line for weighing and grading and the applicable tariff will be charged.

In cases where the truck is overloaded necessitating offloading at the silo or where storage stock has to be loaded, the truck will rejoin the line for weighing and grading after offloading the overloaded grain or loading the storage stock. The applicable handling tariff will be charged.

### ROAD WEIGHBRIDGES

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All SSK road weighbridges are calibrated according to legislation for a total load mass of 60 tons as prescribed by the NRCS standard SANS 1649:1995. If a load weighs more than 60 tons, SSK's weighbridge will not register any mass, and the truck will have to disconnect its trailers to be weighed as separate combinations. No per-axle weighing will be allowed.

### DELIVERIES DURING RAINY WEATHER

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No grain will be handled at depots while rainy weather persists.

### WET BARLEY ON FARMS

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The storage of wet barley on farms (in bins, silo bags, in heaps on the land, or otherwise) causes storage fungi with serious financial implications and must be avoided at all costs. Producers are strongly urged not to continue threshing wet barley when the silos temporarily suspend receipts at times. SSK reserves the right to reject malt barley if, in SSK's judgment, it poses a germination risk due to improper handling and on-farm storing.

### GRADING PROCEDURE

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SSK shall determine the quality of the products on receipt and dispatch thereof on the basis of the grading regulations for each product as determined by the Agricultural Product Standards Act 119 of 1980 ('the grading regulations'), or any other applicable legislation, as amended from time to time, as well as applicable standards and methods in the grain industry, and SSK's practices applicable to the specific silo facility and equipment.

If the quality of the products delivered by the customer does not meet the prescribed requirements for such products, SSK, in its sole discretion, may decide whether the products can be received. SSK shall exercise this discretion in a reasonable manner.

The customer shall accept SSK's grading as *prima facie* correct, unless the customer disputes such grading forthwith, in which event, the dispute will be dealt with in accordance with the dispute procedure.

### DETERMINATION OF MASS

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SSK shall determine the mass of each load delivered by the customer, or each load dispatched or offloaded on behalf of the customer, by using a legally stamped mass meter certified in terms of the Trade Metrology Act 77 of 1973 by duly authorised authorities and/or institutions.

The customers shall accept the mass determination shown on the product receipt or offload receipt, as *prima facie* correct and final unless the customer, on whom the onus of proof shall rest, provides proof to the contrary.

If, on delivery, the moisture content of the products exceeds the basal moisture content, the storage mass shall be adjusted further to the basal moisture content at which the various products are stored. The basal moisture content for the various products are as follows:

- The adjustments with regards to the storage mass, as referred to in clause 5.3, will be calculated as follows:

Commodity	Moisture (Basis)
Wheat	12.5 %
Malt Barley	12.5 %
Feed Barley	12.5 %
Canola	7.0 %
Milling Oats	12.5 %
Feed Oats	12.5 %
Triticale	12.5 %
Maize	12.5 %

- If the moisture content of the products exceeds the basal moisture content and SSK agrees to accept the products in question, subject to drying, the drying cost shall be for the customer's account.
- Due to the client delivering the product on an unclean basis, SSK shall have the right to apply the following handling adjustments in order to determine the nett mass of the product delivered to SSK:  
Maximum moisture allowed: X%  
Basal moisture: Y%  
Mass adjustment concerning moisture:  $A \times [ (100\% - X) / (100\% - Y) ]$

Where:

A = Mass of the load (Gross minus Tare)

X = Actual moisture percentage

Y = Required moisture percentage

## GRAIN DRYING

### MEASUREMENT OF MOISTURE CONTENT AND SCREENING ADJUSTMENT

The mass for which producers will be compensated is the actual determined mass, minus the adjustment for moisture and handling losses per product according to SSK's official grading scale. See page 8 & 9 regarding moisture and screenings.

### MOISTURE PERCENTAGE

Wheat with a moisture content above 16.0% will only be accepted under exceptional circumstances and will be accepted at Kleinberg Depot up to a maximum of 15% and Protem bunker up to a maximum of 13.0%. Given the risk for SSK, this arrangement will be strictly applied.

Barley for malting purposes with a moisture content above 15.0% will not be accepted under any circumstances. Given the risk for SSK, this arrangement will be strictly applied.



Canola with a moisture content above 12.0% will only be accepted under exceptional circumstances. Given the risk for SSK, this arrangement will be strictly applied.

Feed grain, conditions allowing, will be received above 13% moisture content. The Silo Managers will adjust the moisture percentage for intake based on the circumstances at each individual depot to prevent dryers from falling behind and grain receipts being periodically suspended as a result.

## SCREENINGS

Commodity	Screenings Standard Deduction	Sliding Scale for Screenings Over
Wheat	0.5 %	3 %
Malt Barley	0.5 %	3 %
Feed Barley	0.5 %	4 %
Canola	1 %	Deduction of 1 % for every 1% above the standard deduction
Milling Oats	0.5 %	2 %
Feed Oats	0.5 %	5 %
Triticale	0.5 %	4 %
Maize	0.5 %	N/A

## OPERATIONS

### CONTACT INFORMATION

Depot	Contact Person	Contact Number
Swellendam	Eniel Botha	028 514 8678 082 389 0204
Protem	Johan Myburgh	028 514 8697 082 389 0128
Karringmelksrivier	Marius Stander	028 514 8695 082 388 8241
Heidelberg	Attie Geldenhuys	028 514 8741 083 381 1421
Ashton	Chris Hess	028 514 8696 082 389 0698
Krombeksrivier	Bertie Swart	028 514 8950 072 107 5084
Riversdal	Hanno Laufs	028 713 4942 083 380 1314
Albertinia	Marthinus Barnard	028 735 2639 072 104 1732
Kleinberg Bag Depot	Rudolph Meyer	083 400 7066
Herold	Nico Malan	044 888 1626 072 201 5668
Grain Admin	Marianne Beyers Duffy Snyman	028 514 8613 028 514 8612
Grain Marketing	Adelene van Zyl	028 514 8619 064 754 1778
Stock & Logistics Manager	Petrus Boshoff	028 514 8942 082 388 0024
Operational Manager	Jason Smith	028 514 8944 060 969 5713
Senior Manager Seed	Gerdus Steyn	028 514 8687 082 521 4515
Senior Manager Grain	Henry Gale	028 514 8649 082 440 3304
Chief Operating Officer	Pieter Malan	028 514 8609 082 923 1055

### SERVICE HOURS

Producers will be able to deliver grain during harvest time at the following service hours at the respective SSK depots (Swellendam, Heidelberg, Karringmelksrivier, Protem, Ashton, Krombeksrivier, Riversdale, Albertinia, Kleinberg Bag Depot, and Herold) from 01 October 2023.

Receiving Times	Hours
Normal Times – Mondays to Fridays	07:30 - 17:00
Normal Times – Saturdays	08:00 - 12:00
Extended Times – Mondays to Saturdays	07:00 - 19:00

When abnormal weather conditions are encountered, producers must double check delivery times at depots, as delivery times may vary from depot to depot. Delivery times during extended hours and Saturdays will be adjusted (shortened or extended) continuously according to the situation. It may also be necessary to adjust delivery times due to other reasons at times. Producers are, therefore, requested to regularly contact the respective Silo Managers for information in this regard.

#### SILO DELIVERY POINTS & MAXIMUM MOISTURE % INTAKES

Grain with maximum moisture percentages will only be accepted at specific silos as set out in the table below:

MAXIMUM MOISTURE %	Swellendam	Heidelberg	Protem *	Karringmelks	Ashton	Krombeks	Riversdale	Albertinia	Kleinberg **	Herold
Wet Wheat	16%	16%	16%	16%			16%	16%	15%	16%
Dry Wheat	13%	13%	13%	13%	13%		13%	13%	13%	13%
Wet Canola	12%		12%			12%		12%		
Dry Canola	8%		8%		8%	8%		8%		
Wet Elim	15%	15%								
Dry Elim	13%	13%								
Dry S19 Bitou	13%									
Dry S20 Malgas	13%									
Wet Hessekwa	15%	15%	15%	15%						
Dry Hessekwa	13%	13%	13%	13%						
Wet Kadie	15%	15%	15%	15%						
Dry Kadie	13%	13%	13%	13%						
Wet Grace										
Dry Grace	13%									
Wet Traveler										
Dry Traveler	13%									
Wet Overture										
Dry Overture	13%									
Wet Feed Barley										
Dry Feed Barley	13%	13%	13%	13%			13%	13%	13%	13%
Dry Milling Oats		13%	13%		13%		13%	13%	13%	13%
Dry Feed Oats		13%	13%		13%		13%	13%	13%	13%
Dry Triticale							13%	13%		13%
Dry Lupins			13%				13%	13%		13%

*\*Protem Bunker will only accept wheat up to a moisture content of 13%.*

*\*\*Any drying of grain from Kleinberg Bag Depot will require an additional R 100.00 per ton for the transport of the grain to Albertinia Silo.*

Maize will be considered for acceptance at SSK silos based on storage availability and capacity across multiple silo locations.

Planned intake per commodity per moisture cap can change depending on the available capacity at various silos.

Receipts for barley and feed barley will be considered based on the progress of the season and available capacity at the different depots. Producers are thus requested to regularly contact the respective Silo Manager for information in this regard.

Receipts for oats (milling and feed) will be received based on the progress of the season and available capacity at SSK Silo's. Producers are requested to regularly contact the respective Silo Managers for information in this regard.

Producers should take note that milling oats will be received according to a uniform standard as required by the majority of milling oats buyers. As a result, there will be an up- and downgrading scale for milling oats.

### Milling Oats Premiums

Hectolitre Mass (kg)	Grade	Premium
52 – 52.9	H1	R 0
53 – 53.9	HS1	R 50
54 – 55.9	HS2	R 100
55 – 55.9	HS3	R 150
>56	HS4	R 200

### Milling Oats Discounts

Hectolitre Mass (kg)	Grade	Discount
51 – 51.9	H2	R -50
50 – 50.9	H3	R -150
49 – 49.9	H4	R -250

## BULK HANDLING

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Grain will preferably be received in bulk. Trucks/wagons must be self-offloading to avoid the need for unloading grain with excavators. This is an aspect that has been neglected lately and will be strictly enforced given the complaints in this regard.

## ON FARM DRYERS

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Malt barley producers with private dryers have already unanimously agreed to close their dryers when they harvest barley. Producers who do not comply with this request put SSK and other producers at risk, which has serious financial implications.

## GRAIN DELIVERY CONTRACTS & DELIVERY SELECTION LETTERS

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To ensure that producers' grain is delivered on the correct contracts, it is extremely important that it is indicated on which contract and storage option the load concerned must be delivered.

In the event of a producer already having a delivery contract with a grain buyer or marketer, the grain will be handled in accordance with the rules and regulations of the storage agreement and pool rules (if applicable) concluded between SSK and your respective buyer or marketer.

Please take note of the following arrangements regarding your choice of delivery during the 2023/24 season:

- All producers must complete a grain delivery selection letter and send it with each load to ensure the correct delivery and delivery conditions.
- Delivery selection letter booklets will be available at the depots.

- Camp numbers must be indicated on the delivery letter in the case of canola and malt barley.
- If the selection letter is not completed, the delivery will not be accepted until the letter is fully completed, or the grain will be offloaded in the producer's own name.
- Where producers want to transfer grain from their own name to a spot price contract of a specific day or any other contract, this must be done in writing on the Consent Instruction in Appendix A.
- If the written instruction is not received by SSK, the producer cannot assume that the instruction has been finalized and executed, and SSK will not be held responsible.
- All on-farm deliveries in the producer's own name will be received on a daily rate basis. Other products will be received on a seasonal rate basis. This will ensure that it is possible to adjust to a buyer's needs regarding silo costs.
- Producers who want to store malting barley in their own name for a longer period and prefer the seasonal rate must inform SSK (addressed to Marianne Beyers or Duffy Snyman at SSK, Swellendam) in writing before 30 November 2023. (e-mail)
- If the request is not received in writing before 30 November 2023, the daily rate will remain unchanged until the grain is uplifted. All on-farm deliveries are subject to a standard SSK storage agreement, which is available for viewing at SSK Head Office in Swellendam or at the silo where you deliver your grain.

### MISTAKES ON WEIGHBRIDGE SLIPS/ DELIVERY NOTES

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If there are errors on grain receipts, or if there is anything about a grain receipt that you wish to dispute, it must be brought to the attention of the SSK Grain Admin Department (Duffy Snyman or Marianne Beyers) within 48 hours of delivery. Failure to do so may result in, correction not always being possible, especially if ownership of the stock has changed.

### GRADING DISPUTES

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If, during the sampling process, it is found that the consignment does not meet the grading requirements for any reason, the consignment will be removed from the line. The Silo Manager will contact the client, and if a consensus is reached on the handling of the cargo, the cargo will then be weighed for offloading.

If, during the offloading process, it is found that the consignment does not meet the grading requirements for any reason, the consignment will be removed from the offloading pit, and a new sample will be taken from the offloading pit or the product on the truck, whichever is available, to determine its quality. In cases where the owner of the grain is not present, the Silo Manager will contact the owner, and if a consensus is reached on the handling of the cargo, the cargo will be offloaded.

Where grading disputes arise and consensus cannot be reached between the client and the Silo Manager, the consignment will be removed from the line, and SSK will appoint an independent grader to handle the dispute.

Hidden grain results in the rejection/downgrading of the entire batch with serious consequences for SSK and its members. Grain can be resampled at the offloading point, and the grade of the cargo can be reassessed, or the cargo may be rejected in its entirety if its quality poses a risk to SSK.

### CHEMICAL TREATMENT OF GRAIN

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Grain treated with chemical substances cannot be delivered under any circumstances, as it may lead to the rejection of the entire batch. Producers must ensure that their bulk bins, weighbridges, and augers, etc., are clean. Producers delivering chemically treated grain will be responsible for covering the costs of their own delivery as well as any other grain it may have mixed with. Chemically treated grain will result in the downgrading of the entire batch with serious financial consequences for SSK.

## MIXING OF BARLEY CULTIVARS

Due to the different germination characteristics of different barley cultivars, it is not possible to malt mixed barley with good results. Mixed barley cultivars are therefore graded as feed barley. Producers are urged to pay close attention to the cultivar purity of malt barley, as it can lead to significant losses.

## PROTEIN & NITROGEN MEASUREMENTS

Protein determinations will be done on purified samples in the case of wheat after all impurities have been removed.

In the case of barley, nitrogen will be determined after the barley has been sifted. This means that only the screenings and impurities from the sample on which plump granules are determined will be removed, and nitrogen will then be determined on the rest.

## GENERAL

### PAYMENT DATES

Payment Dates: SSK Grain Contracts 2023/2024	
Payment Date	Deliveries To
Friday, 27 October 2023	Thursday, 26 October 2023
Friday, 10 November 2023	Thursday, 09 November 2023
Friday, 24 November 2023	Thursday, 23 November 2023
Friday, 08 December 2023	Thursday, 07 December 2023
Friday, 22 December 2023	Thursday, 21 December 2023
Friday, 05 January 2024	Thursday, 04 January 2024

Payment Dates: SSK Seed Contracts 2023/2024	
Payment Date	Deliveries To
Thursday, 30 November 2023	Wednesday, 29 November 2023
Friday, 15 December 2023	Thursday, 14 December 2023
Friday, 29 December 2023	Thursday, 28 December 2023

### INVOICING ON BEHALF OF PRODUCERS

SSK occasionally issues tax invoices on behalf of producers. This can only be done if there is a written agreement between both SSK and the Producer as required by the Income Tax Act, Law 89 of 1991. All producers are requested to complete the accompanying Consent Instruction in Appendix A and return it as soon as possible to the attention of Duffy Snyman or Marianne Beyers at SSK Head Office Swellendam to enable SSK to issue tax invoices on behalf of producers.

### VAT

The issuing of tax invoices is an arrangement between the producer and the buyers/traders.

According to Act 89 of 1991, tax invoices issued on behalf of another party can only be done if both parties meet the requirements set by the Commissioner of the Income Services.

SSK requests all producers to sign the accompanying Consent Letter and submit it timely to SSK Head Office or your nearest SSK Silo, if SSK needs to issue tax invoices on behalf of a producer.



## SSK SETTLEMENT & BILLING PROCEDURE

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Funds from buyers will still be credited directly into your account as an advance. If surplus funds are available or in cases where producers have no obligations with SSK, the surplus funds will be credited to members' credit accounts. This means that members will earn interest on surplus funds from the date of receipt. Producers are requested to ensure that all relevant information on grain receipts is correct. If errors are noticed, producers are asked to report them within the prescribed time.

## STOCK TRANSFERS, SILO CERTIFICATES & OUT LOADING INSTRUCTIONS

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The transfer of stock and issuance of silo certificates, as well as the request for loading instructions, can only be done with the consent of the owner of the specific stock. The consent can be given through a written or telephonic instruction from the producer. If you wish to provide the instruction telephonically, producers are requested to complete the accompanying Consent Instruction in Appendix A and return it as soon as possible to the attention of Duffy Snyman or Marianne Beyers at SSK Head Office Swellendam to expedite the administrative process. Alternatively, you will have to provide us with written instructions.

## GRAIN MARKETING

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Forward contracts for certain grains can be made with SSK by contacting Adelene van Zyl or Henry Gale in advance at 064 754 1778 or 028 514 8649, or you can deliver at SSK Spot Prices, which will be available daily at SSK Silos and distributed through SSK Grain Marketing WhatsApp group.

## SEED ORDERS FOR NEXT SEASON

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Final orders for grain seeds must be placed on or before 30 November 2023, to ensure availability of stock. Late orders may be penalized. Information regarding seed orders, availability, cultivars, etc., will be provided in due course along with the seed order form that will be sent to you by mail. No telephonic seed orders will be accepted.

## PASSPORT SYSTEM FOR BARLEY AND CANOLA

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Before delivering barley for SABM and canola for Soill at any silo, producers must submit a fully completed and signed passport (Attached to barley contracts and canola contracts). Submission must take place 2 weeks before any delivery can be made to Soill electronically in the case of canola, and to African Grain Investments electronically in the case of barley.

During delivery, SSK will take a representative sample of each load and keep it at the respective silos for further analysis and/or tracing of aspects that may pose later risks and/or damages to SSK as silo owner. This sample may be used to identify any risks and/or damages as part of later dispute procedures.

This procedure is required to ensure that no unregistered chemical substances are used in the production process of barley or canola. Such barley or canola may not be delivered under any circumstances, as it could lead to the rejection of an entire silo. Producers delivering such barley or canola will have to take responsibility for their own delivery as well as the other grain with which it has been mixed at their cost.

Any delivery of canola or barley for which the necessary passport has not been submitted in advance will not be accepted at an SSK silo.

- **Obtain permission**  
Always seek permission from SSK or the responsible authority before entering the SSK site. Trespassing is illegal and can lead to serious consequences.
- **Speed limit**  
Never speed, take note of the 10km per hour site rule when driving on the property. Be mindful to other vehicles, property, and equipment.
- **Be aware of hazards**  
Take note of any potential hazards on the property, such as, slippery surfaces, or other moving vehicles or equipment. Always stay alert and cautious. Do not obstruct other vehicles, equipment, or driveways.
- **Dress appropriately**  
Wear appropriate clothing and footwear that provide protection at an SSK site, no open shoes allowed. Please wear a reflector jacket when leaving your truck cabin. Especially at night.
- **Follow signs and instructions**  
Pay attention to any signs, or instructions posted on the property, especially the signs situated at the entrance of the SSK site. They may indicate restricted areas, potential dangers, or specific guidelines to follow.
- **Stay in designated areas**  
Stick to designated paths or areas allowed for public access. Avoid wandering into restricted zones or private areas that are off-limits. You may only use the designated area for smoking, always use the dustbin provided for the cigarette buds.
- **Keep children safe**  
No children is allowed to accommodate the drivers while visiting any SSK site.
- **Be mindful of others**  
If there are other people on the property, be respectful of their privacy and space. Avoid causing disturbances or interfering with their activities.
- **Avoid risky behaviours**  
Refrain from engaging in any reckless or dangerous activities on the property, or any behaviour that could lead to harm.
- **Carry emergency contact information**  
If you're entering a SSK site, carry relevant emergency contact information and means of communication in case of an accident or emergency.
- **Be prepared for emergencies**  
In the event of an injury, seek help immediately and report the incident to a SSK site employee or as required by your employer. Follow any instructions given to you by SSK employees should you need to evacuate to a safe Assembly Point.
- **Leave no trace**  
When you leave the property, ensure you take all your belongings and dispose of any trash properly.

## NITROGEN SLIDING SCALES FOR MALTING BARLEY

### SCHEDULE OF SELLING PRICE SLIDING SCALES FOR THE 2023 CROP FOR DRYLAND AREAS

Malting Barley Dryland Varieties: Hessekwa	
Nitrogen %	Price Factor
1.45%	R -250.00
1.46%	R -250.00
1.47%	R -250.00
1.48%	R -250.00
1.49%	R -250.00
1.50%	R -
1.51%	R -
1.52%	R -
1.53%	R -
1.54%	R -
1.55%	R -
1.56%	R -
1.57%	R -
1.58%	R -
1.59%	R -
1.60%	R -
1.61%	R 50.00
1.62%	R 50.00
1.63%	R 50.00

1.64%	R 50.00
1.65%	R 50.00
1.66%	R 100.00
1.67%	R 100.00
1.68%	R 100.00
1.69%	R 100.00
1.70%	R 225.00
1.71%	R 225.00
1.72%	R 225.00
1.73%	R 225.00
1.74%	R 225.00
1.75%	R 225.00
1.76%	R 225.00
1.77%	R 225.00
1.78%	R 225.00
1.79%	R 225.00
1.80%	R 225.00
1.81%	R 225.00
1.82%	R 225.00
1.83%	R 225.00
1.84%	R 225.00
1.85%	R 225.00

1.86%	R 100.00
1.87%	R 100.00
1.88%	R 100.00
1.89%	R 100.00
1.90%	R 50.00
1.91%	R 50.00
1.92%	R 50.00
1.93%	R 50.00
1.94%	R 50.00
1.95%	R -
1.96%	R -
1.97%	R -
1.98%	R -
1.99%	R -
2.00%	R -
2.01%	R -250.00
2.02%	R -250.00
2.03%	R -250.00
2.04%	R -250.00
2.05%	R -250.00

Malting Barley Dryland Varieties: Elim, Kadie, Bitou, Malgas	
Nitrogen %	Price Factor
1.45%	R -250.00
1.46%	R -250.00
1.47%	R -250.00
1.48%	R -250.00
1.49%	R -250.00
1.50%	R -
1.51%	R -
1.52%	R -
1.53%	R -
1.54%	R -
1.55%	R -
1.56%	R 50.00
1.57%	R 50.00
1.58%	R 50.00
1.59%	R 50.00
1.60%	R 50.00

1.61%	R 225.00
1.62%	R 225.00
1.63%	R 225.00
1.64%	R 225.00
1.65%	R 225.00
1.66%	R 225.00
1.67%	R 225.00
1.68%	R 225.00
1.69%	R 225.00
1.70%	R 225.00
1.71%	R 225.00
1.72%	R 225.00
1.73%	R 225.00
1.74%	R 225.00
1.75%	R 225.00
1.76%	R 225.00
1.77%	R 225.00
1.78%	R 225.00
1.79%	R 225.00
1.80%	R 225.00

1.81%	R 50.00
1.82%	R 50.00
1.83%	R 50.00
1.84%	R 50.00
1.85%	R 50.00
1.86%	R -
1.87%	R -
1.88%	R -
1.89%	R -
1.90%	R -
1.91%	R -
1.92%	R -
1.93%	R -
1.94%	R -
1.95%	R -
1.96%	R -
1.97%	R -
1.98%	R -
1.99%	R -
2.00%	R -

## APPENDIX A: CONSENT INSTRUCTION TO SSK

By signing the accompanying consent instruction, I, as an SSK client, hereby grant SSK permission to act accordingly on my behalf:

	YES	NO
1. The issuance of Tax invoices on behalf of me as a client in accordance with the requirements as set by the Commissioner of the South African Revenue Service, as contained in Act 89 of 1991.		
2. The delivery of grain at SSK spot prices, whether by means of verbal or written instructions to SSK.		
3. The transfer of grain from individual contracts to owner contracts, whether by means of verbal or written instructions to SSK.		
4. The issuing of loading instructions and Silo certificates in one's own name, whether by means of verbal or written instructions to SSK.		
5. The contracting of Soill mandates and their pricing, whether by means of verbal or written instructions to SSK.		

Consent instruction form signed by:

Producer Name:		Signature:	
Member/Folio Number:		Date:	

Kindly send the signed document to SSK Grain Administration at SSK Head Office, 34 Voortrek Street, Swellendam: Marianne Beyers or Duffy Snyman.

Telephone inquiries related to the consent letter can be directed to

Marianne Beyers 028 514 8613 [marianne.beyers@ssk.co.za](mailto:marianne.beyers@ssk.co.za)

Duffy Snyman 028 514 8612 [duffy.snyman@ssk.co.za](mailto:duffy.snyman@ssk.co.za)

Henry Gale 028 514 8649 [henry.gale@ssk.co.za](mailto:henry.gale@ssk.co.za)